

# MLSSAZ Monthly Market Report

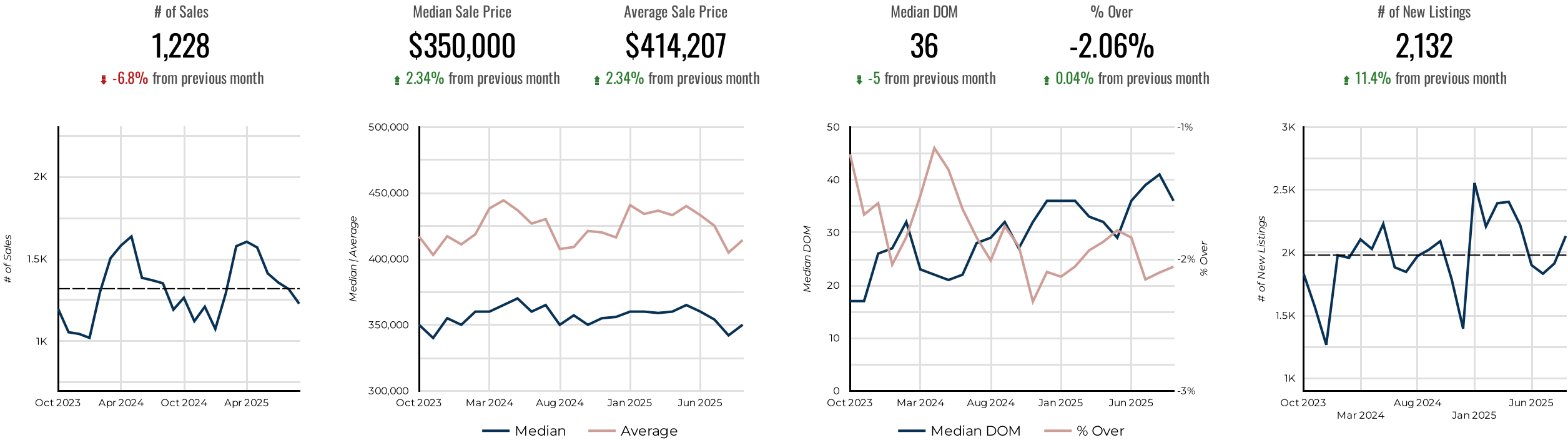
MLS of Southern AZ - Tucson Association of Realtors - Green Valley Sahuarita Association of Realtors



Sep 2025

## Quick Stats

Sep 2025



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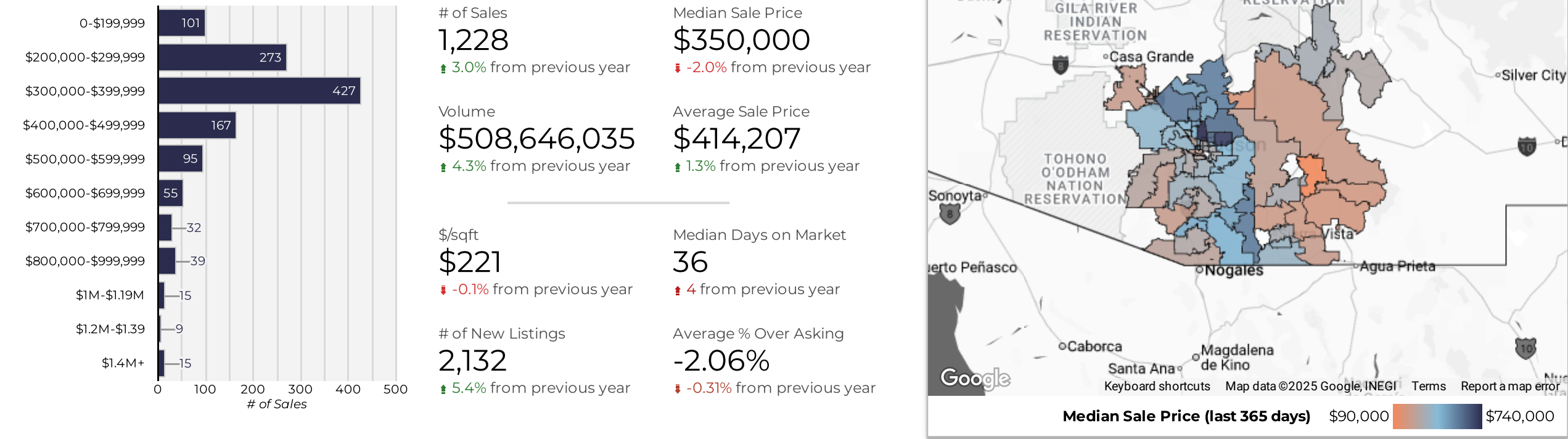
Market Activity - Market Pricing - Buyer Demand - Inventory

[To explore your area further visit > MLSSAZ DataPortal](#)

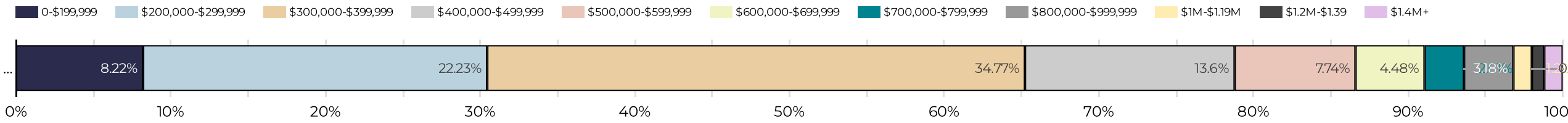
Southern AZ Housing Market: Market Activity & Pricing

All data is updated in realtime in accordance with content from MLSSAZ.  
This report provides a snapshot of the market as taken on: Oct 6, 2025

September 2025

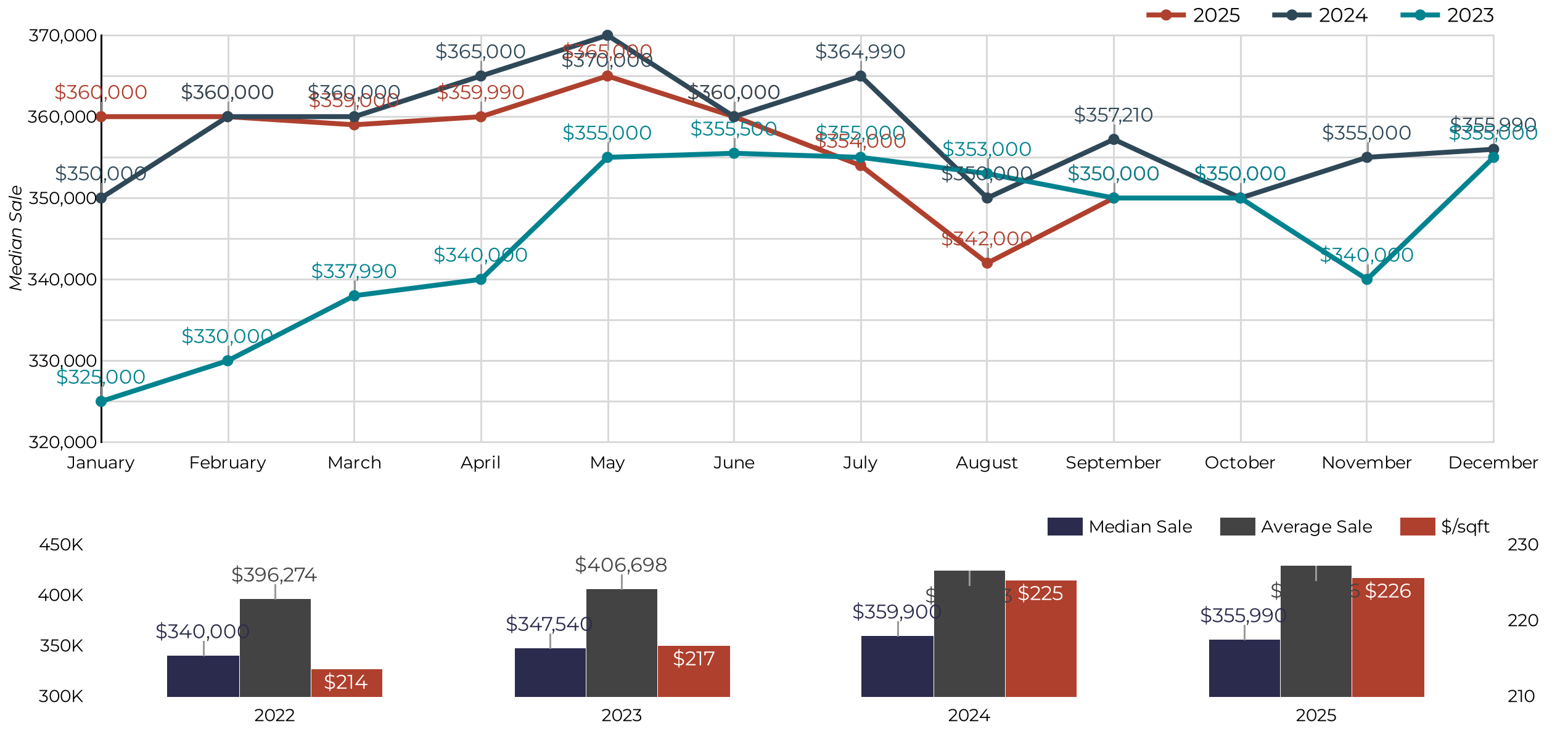


Map of Southern Arizona showing Median Sale Price (last 365 days) by region. Legend: \$90,000 to \$740,000.



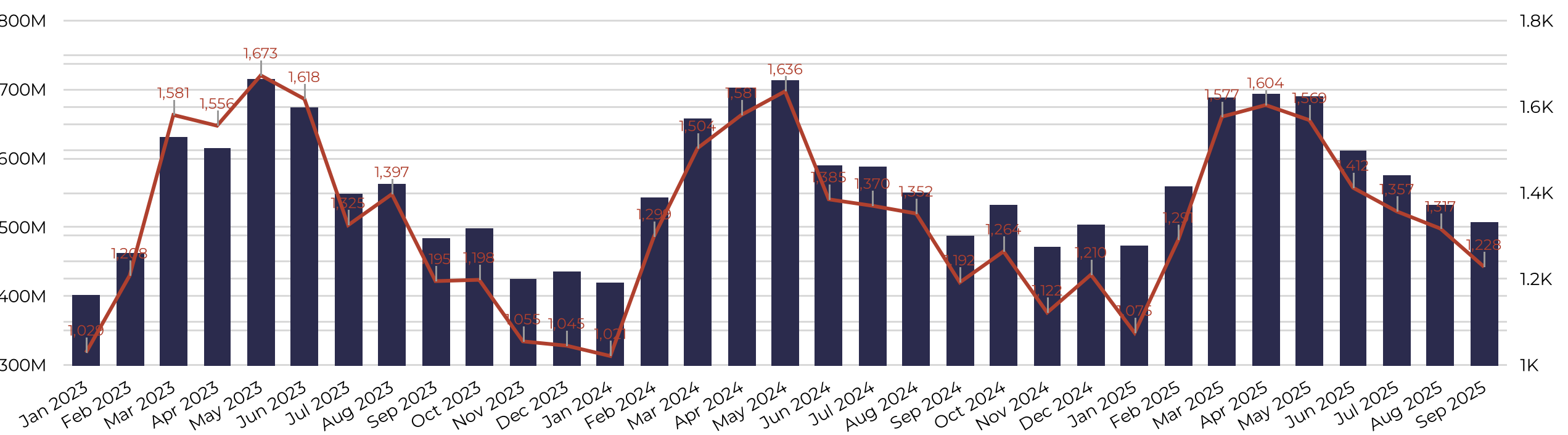
Market Pricing

Use this data to see how the cost of real estate has changed in this area over the last 3 years.



Market Activity

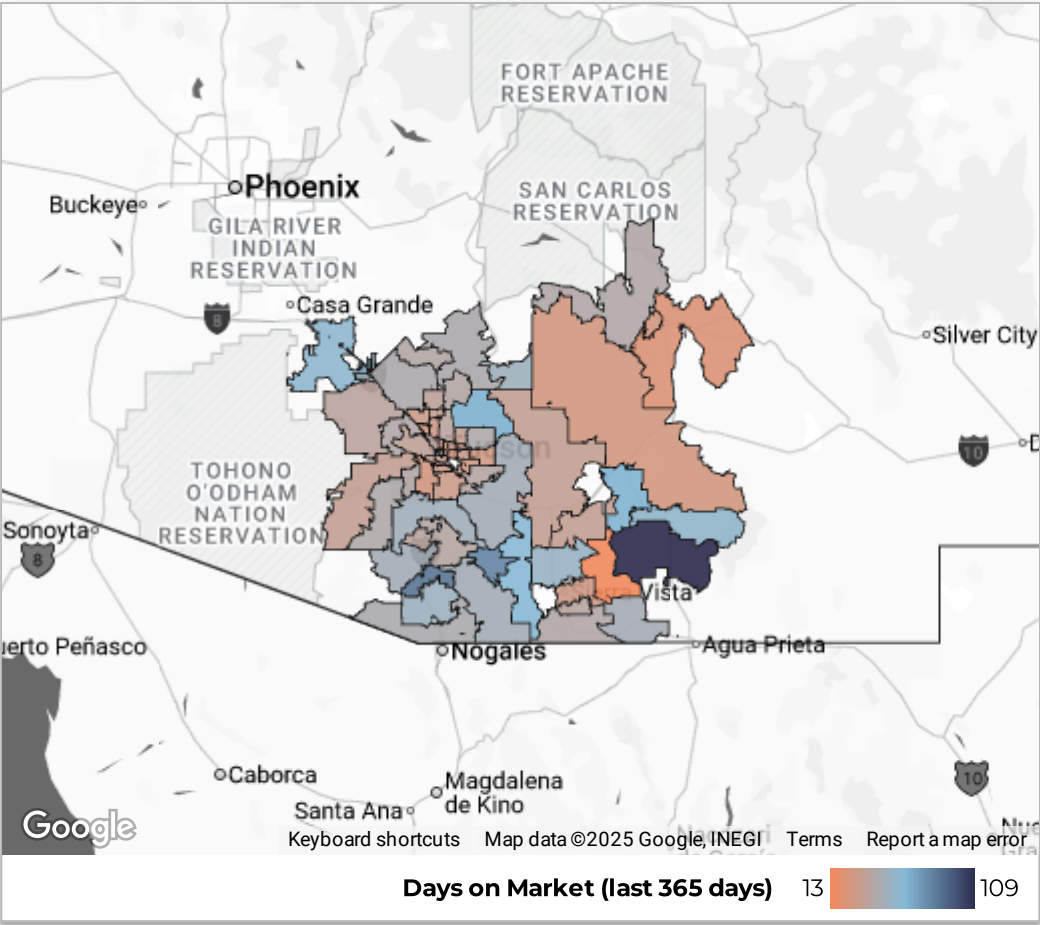
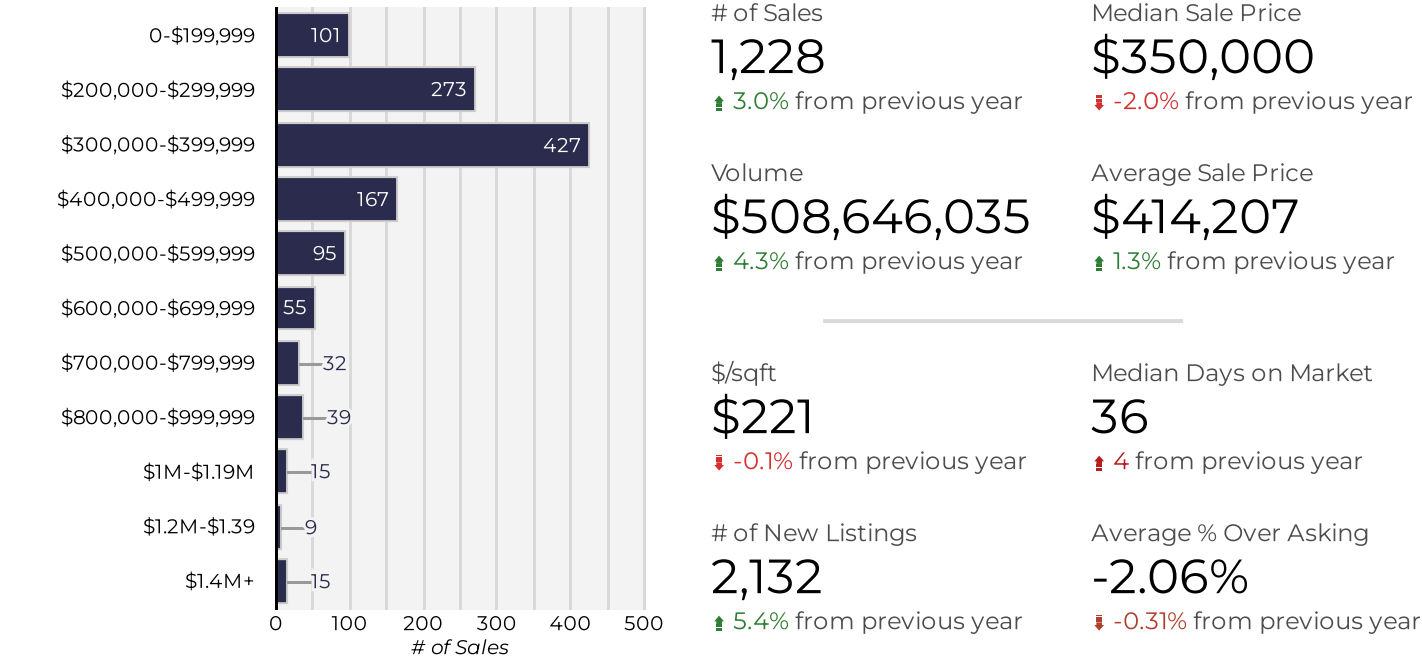
Use this data to see changes in total sales activity in this market over the past 3 years.



Southern AZ Housing Market: Buyer Demand

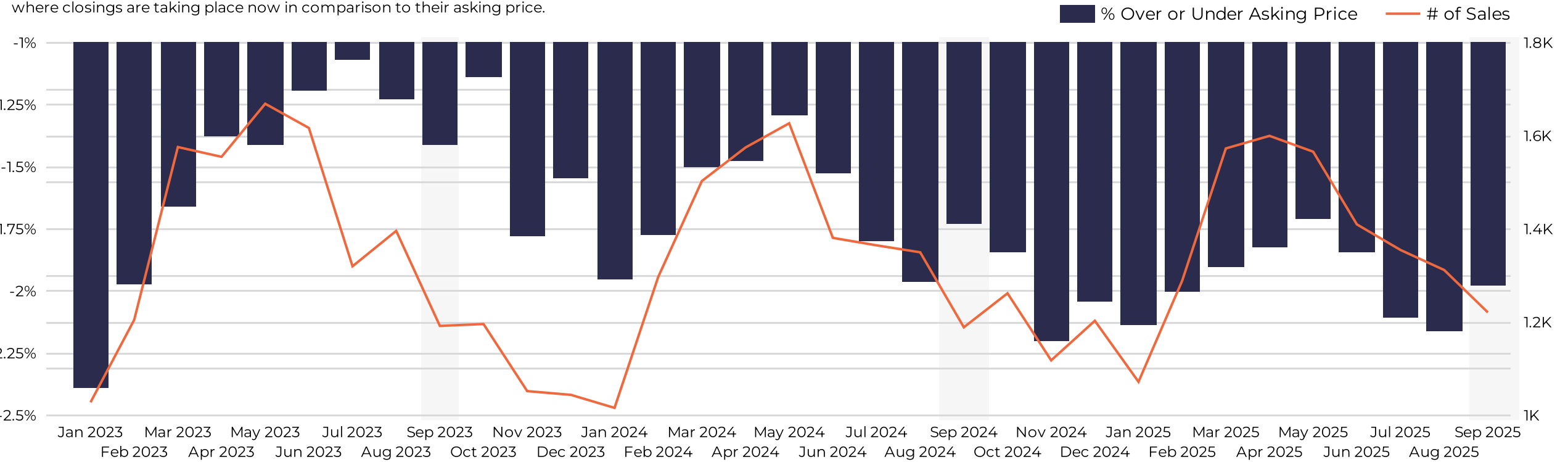
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September 2025



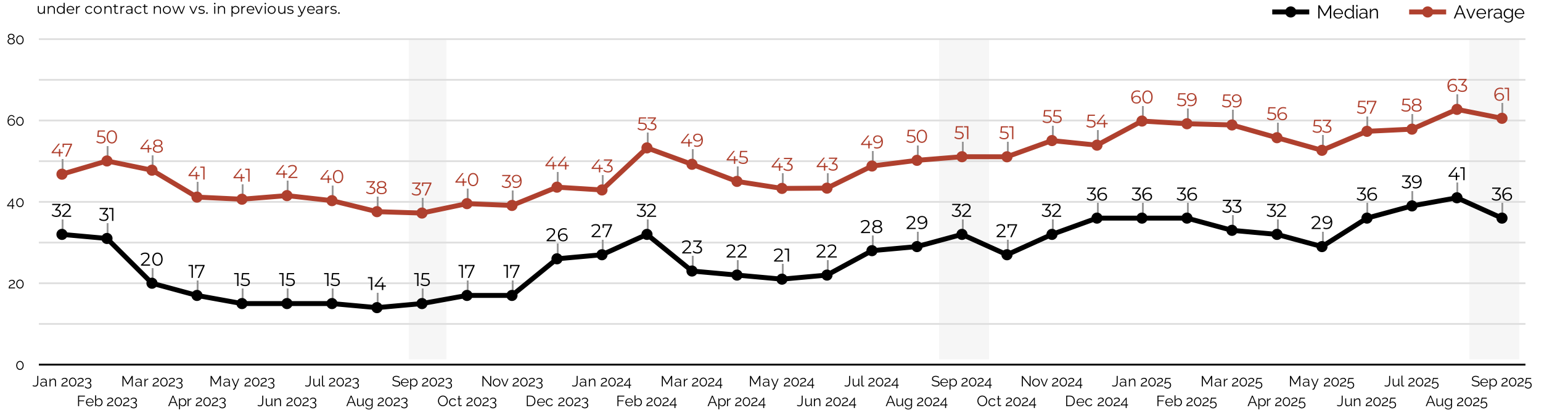
Buyer Demand

Explore the seasonality of competitive bidding in this area and understand where closings are taking place now in comparison to their asking price.



Days on Market

This graphic will help to show how fast listings are going under contract now vs. in previous years.



Buyer Demand by Price Range

Each price range typically attracts competing buyers differently. Use this data to see which price points are seeing the most competitive bidding.

| Sold Price          | # of Sales | % Δ      | DOM (median) | Δ    | % Closed Over or Under Asking | Δ        |
|---------------------|------------|----------|--------------|------|-------------------------------|----------|
| 0-\$199,999         | 101        | 2.0% ↑   | 35           | 14 ↑ | -5.11%                        | -0.93% ↓ |
| \$200,000-\$299,999 | 273        | 9.2% ↑   | 24           | -3 ↓ | -1.82%                        | -0.35% ↓ |
| \$300,000-\$399,999 | 427        | 7.8% ↑   | 37           | 0    | -1.44%                        | -0.10% ↓ |
| \$400,000-\$499,999 | 167        | -16.5% ↓ | 57           | 17 ↑ | -2.06%                        | -0.28% ↓ |
| \$500,000-\$599,999 | 95         | 1.1% ↑   | 28           | 3 ↑  | -1.89%                        | -0.39% ↓ |
| \$600,000-\$699,999 | 55         | -11.3% ↓ | 28           | -9 ↓ | -2.24%                        | -0.94% ↓ |
| \$700,000-\$799,999 | 32         | 6.7% ↑   | 49           | 23 ↑ | -1.57%                        | -0.29% ↓ |
| \$800,000-\$999,999 | 39         | 5.4% ↑   | 53           | 22 ↑ | -2.18%                        | 0.40% ↑  |
| \$1M-\$1.19M        | 15         | 87.5% ↑  | 34           | 17 ↑ | -6.64%                        | -5.97% ↓ |
| \$1.2M-\$1.39       | 9          | 12.5% ↑  | 36           | 23 ↑ | -3.31%                        | -0.61% ↓ |
| \$1.4M+             | 15         | 87.5% ↑  | 19           | 16 ↑ | 0.71%                         | 5.69% ↑  |

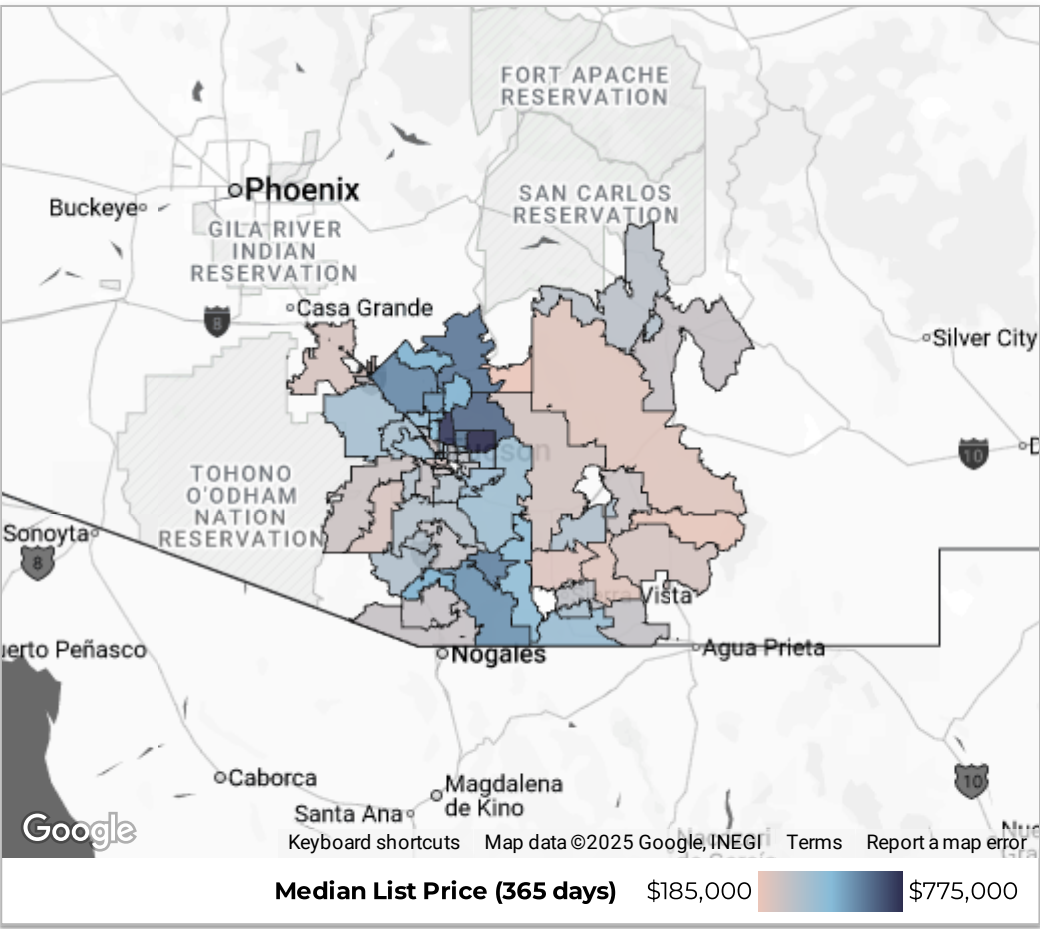
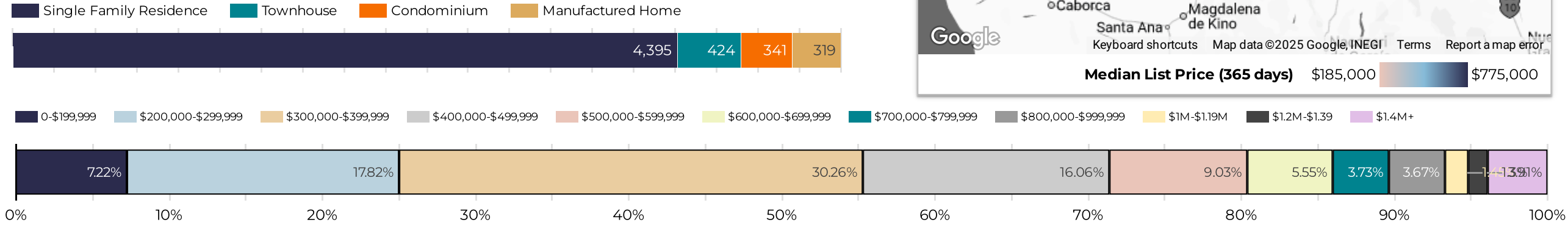
Southern AZ Housing Market: **Inventory**

All data is updated in realtime in accordance with content from MLSSAZ.  
This report provides a snapshot of the market as taken on: Oct 6, 2025

September 2025

|                            |                  |                         |           |       |
|----------------------------|------------------|-------------------------|-----------|-------|
|                            |                  |                         | Average   | #     |
| # of New Listings (Supply) | Months of Supply | Single Family Residence | \$589,313 | 4,395 |
| 2,132                      | 4.50             | Townhouse               | \$341,389 | 424   |
| 📈 109 from previous year   | Active Listings  | Condominium             | \$243,022 | 341   |
|                            | 5,528            | Manufactured Home       | \$243,081 | 319   |
| # of New Pendings (Demand) | Pending Listings | Mobile Home             | \$138,318 | 49    |
| 1,253                      | 655              | Grand total             | \$524,958 | 5,528 |
| 📈 78 from previous year    |                  |                         |           |       |

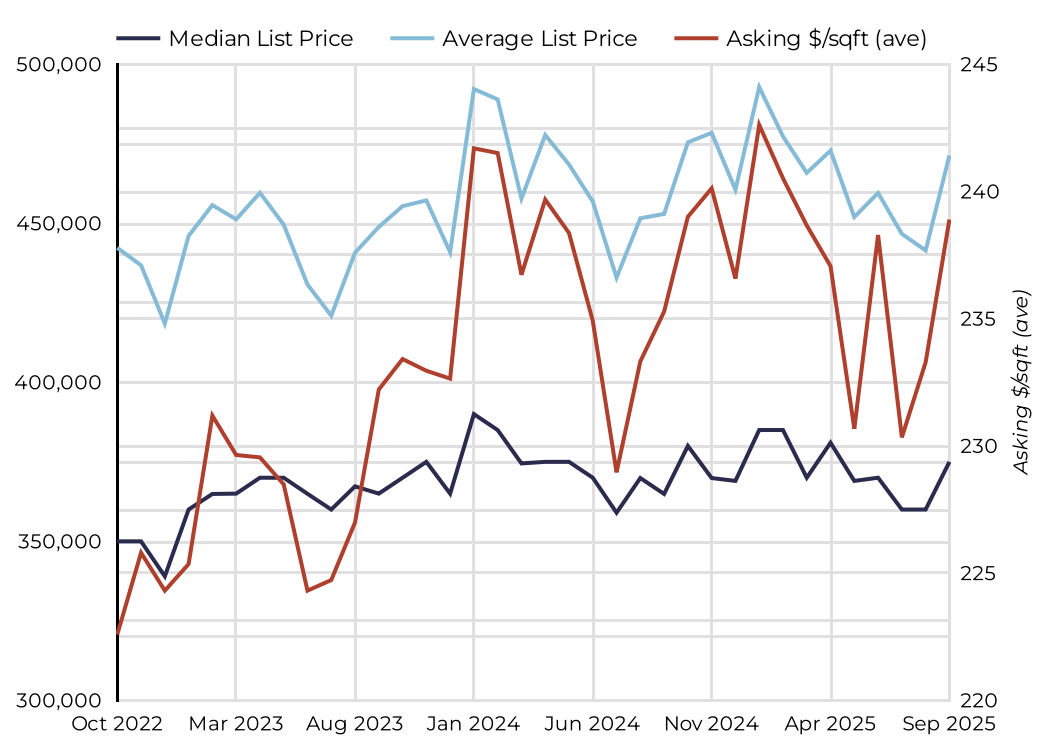
Active Listings



Months of Supply By Price Range

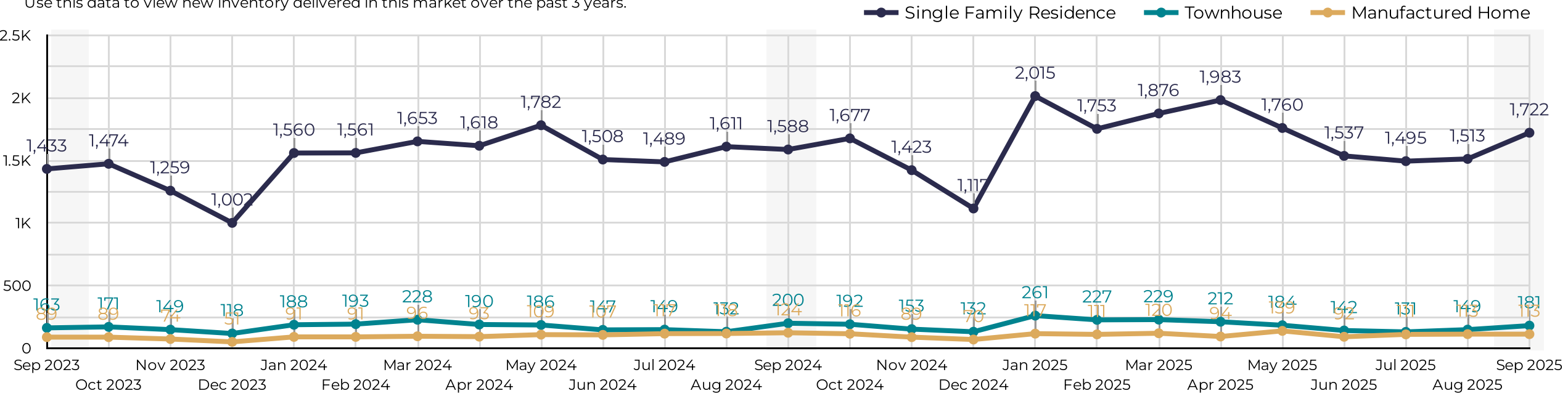
| Asking Price        | Months of Supply | Active | # of Sales Last Month |
|---------------------|------------------|--------|-----------------------|
| 0-\$199,999         | 3.99             | 399    | 100                   |
| \$200,000-\$299,999 | 3.65             | 985    | 270                   |
| \$300,000-\$399,999 | 4.03             | 1,673  | 415                   |
| \$400,000-\$499,999 | 5.07             | 888    | 175                   |
| \$500,000-\$599,999 | 5.04             | 499    | 99                    |
| \$600,000-\$699,999 | 5.29             | 307    | 58                    |
| \$700,000-\$799,999 | 6.24             | 206    | 33                    |
| \$800,000-\$999,999 | 5.34             | 203    | 38                    |
| \$1M-\$1.19M        | 6.67             | 80     | 12                    |
| \$1.2M-\$1.39       | 6.00             | 72     | 12                    |
| \$1.4M+             | 13.50            | 216    | 16                    |
| Grand total         | 4.50             | 5,528  | 1,228                 |

Asking Prices



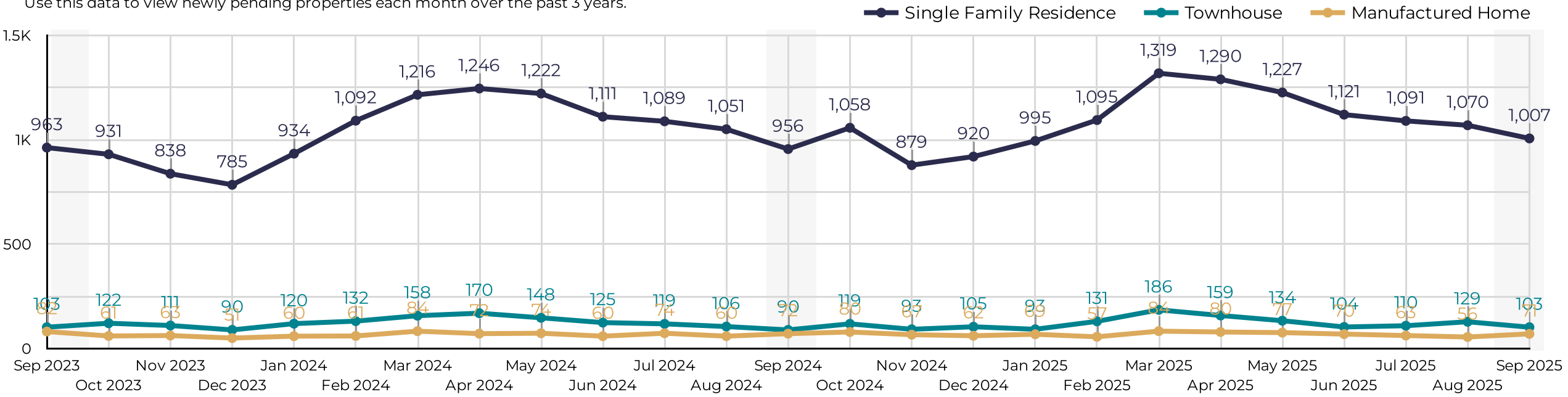
New Listings

Use this data to view new inventory delivered in this market over the past 3 years.



New Pendings

Use this data to view newly pending properties each month over the past 3 years.



Data Tables

Use this report to gather monthly stats for these 6 top market indicators. Heat-mapped zones will show whether your market is in a particularly hot or cool period compared to previous years.

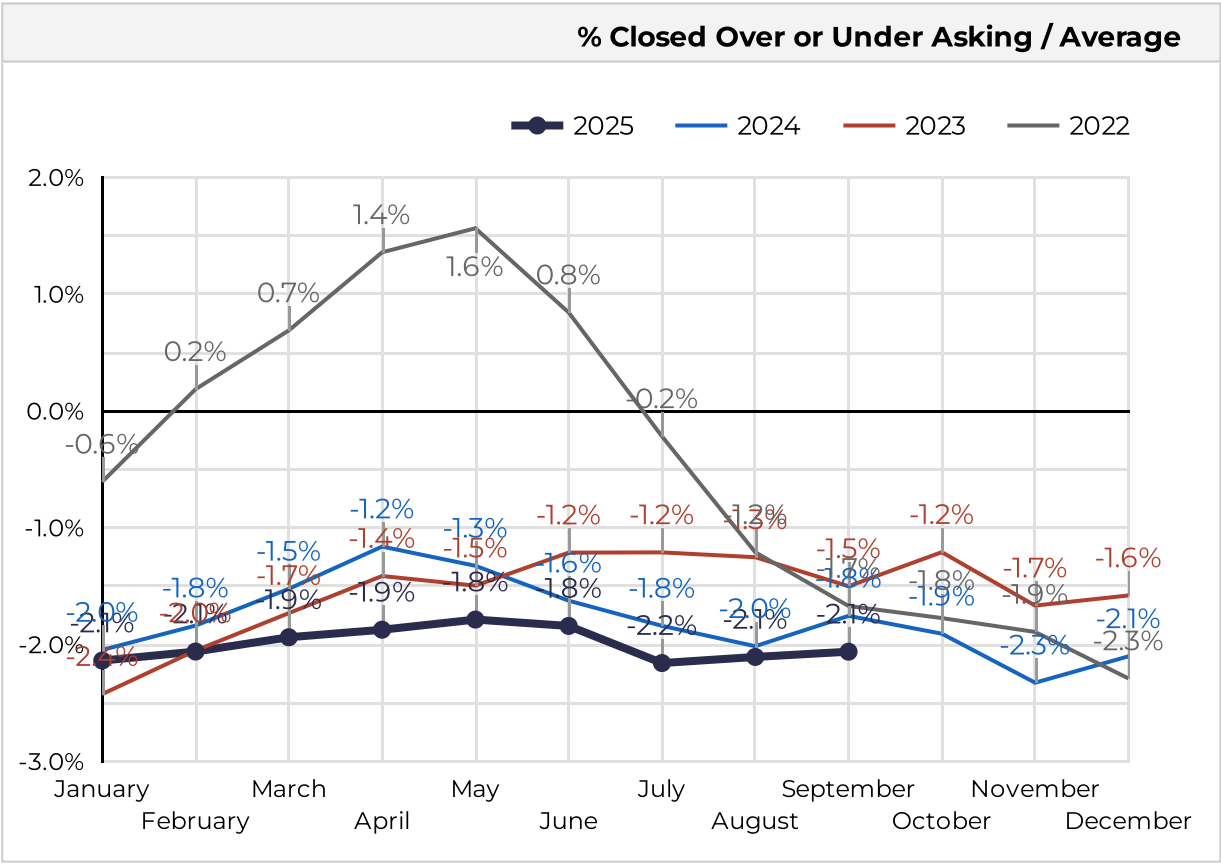
| # of Sales / Count |       |       |       |       |
|--------------------|-------|-------|-------|-------|
| Month              | 2022  | 2023  | 2024  | 2025  |
| January            | 1,591 | 1,029 | 1,021 | 1,075 |
| February           | 1,676 | 1,208 | 1,299 | 1,291 |
| March              | 2,134 | 1,581 | 1,504 | 1,577 |
| April              | 1,957 | 1,556 | 1,581 | 1,604 |
| May                | 2,031 | 1,673 | 1,636 | 1,569 |
| June               | 1,764 | 1,618 | 1,385 | 1,412 |
| July               | 1,484 | 1,325 | 1,370 | 1,357 |
| August             | 1,526 | 1,397 | 1,352 | 1,317 |
| September          | 1,431 | 1,195 | 1,192 | 1,228 |
| October            | 1,208 | 1,198 | 1,264 | -     |
| November           | 1,041 | 1,055 | 1,122 | -     |
| December           | 1,107 | 1,045 | 1,210 | -     |

| Sale Price / Median |           |           |           |           |
|---------------------|-----------|-----------|-----------|-----------|
| Month               | 2022      | 2023      | 2024      | 2025      |
| January             | \$313,500 | \$325,000 | \$350,000 | \$360,000 |
| February            | \$327,600 | \$330,000 | \$360,000 | \$360,000 |
| March               | \$333,000 | \$337,990 | \$360,000 | \$359,000 |
| April               | \$346,000 | \$340,000 | \$365,000 | \$359,990 |
| May                 | \$350,000 | \$355,000 | \$370,000 | \$365,000 |
| June                | \$355,000 | \$355,500 | \$360,000 | \$360,000 |
| July                | \$351,000 | \$355,000 | \$364,990 | \$354,000 |
| August              | \$344,800 | \$353,000 | \$350,000 | \$342,000 |
| September           | \$345,000 | \$350,000 | \$357,210 | \$350,000 |
| October             | \$330,000 | \$350,000 | \$350,000 | -         |
| November            | \$340,000 | \$340,000 | \$355,000 | -         |
| December            | \$330,000 | \$355,000 | \$355,990 | -         |

| Days on Market / Median |      |      |      |      |
|-------------------------|------|------|------|------|
| Month                   | 2022 | 2023 | 2024 | 2025 |
| January                 | 10   | 32   | 27   | 36   |
| February                | 7    | 31   | 32   | 36   |
| March                   | 6    | 20   | 23   | 33   |
| April                   | 5    | 17   | 22   | 32   |
| May                     | 5    | 15   | 21   | 29   |
| June                    | 6    | 15   | 22   | 36   |
| July                    | 7    | 15   | 28   | 39   |
| August                  | 11   | 14   | 29   | 41   |
| September               | 16   | 15   | 32   | 36   |
| October                 | 17   | 17   | 27   | -    |
| November                | 21   | 17   | 32   | -    |
| December                | 28   | 26   | 36   | -    |

| New Listings / Count |       |       |       |       |
|----------------------|-------|-------|-------|-------|
| Month                | 2022  | 2023  | 2024  | 2025  |
| January              | 1,978 | 1,778 | 1,979 | 2,554 |
| February             | 1,948 | 1,608 | 1,958 | 2,208 |
| March                | 2,171 | 1,853 | 2,105 | 2,393 |
| April                | 2,287 | 1,643 | 2,029 | 2,404 |
| May                  | 2,184 | 1,822 | 2,228 | 2,220 |
| June                 | 2,424 | 1,649 | 1,883 | 1,900 |
| July                 | 2,251 | 1,710 | 1,846 | 1,832 |
| August               | 2,122 | 1,740 | 1,972 | 1,913 |
| September            | 1,984 | 1,787 | 2,023 | 2,132 |
| October              | 1,740 | 1,835 | 2,091 | -     |
| November             | 1,461 | 1,568 | 1,786 | -     |
| December             | 1,160 | 1,266 | 1,395 | -     |

| New Pending / Count |       |       |       |       |
|---------------------|-------|-------|-------|-------|
| Month               | 2022  | 2023  | 2024  | 2025  |
| January             | 1,789 | 1,175 | 1,187 | 1,215 |
| February            | 1,862 | 1,366 | 1,374 | 1,355 |
| March               | 2,094 | 1,642 | 1,546 | 1,671 |
| April               | 1,965 | 1,584 | 1,589 | 1,597 |
| May                 | 1,914 | 1,620 | 1,518 | 1,497 |
| June                | 1,605 | 1,507 | 1,364 | 1,361 |
| July                | 1,429 | 1,322 | 1,373 | 1,320 |
| August              | 1,498 | 1,334 | 1,279 | 1,315 |
| September           | 1,300 | 1,201 | 1,175 | 1,253 |
| October             | 1,193 | 1,177 | 1,312 | -     |
| November            | 1,029 | 1,073 | 1,089 | -     |
| December            | 1,005 | 978   | 1,138 | -     |



Sep 2025

vs. last year

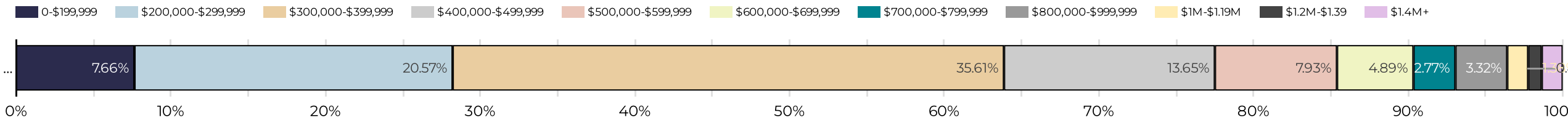
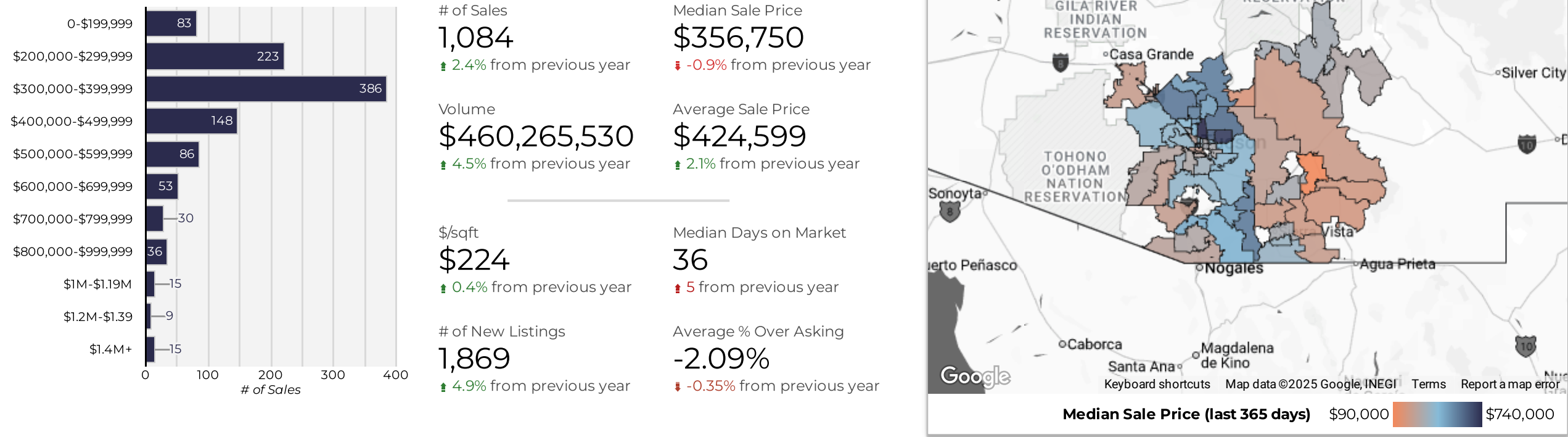
Use this table to compare segments of the market year-over-year in your selected area on a range of metrics.

| Market Activity         |                 |                   |           |                   | Market Pricing |                       |         |                   | Buyer Demand |                |                   |                   |
|-------------------------|-----------------|-------------------|-----------|-------------------|----------------|-----------------------|---------|-------------------|--------------|----------------|-------------------|-------------------|
| Property Type           | # of Sales ▾    | % Δ               | Volume    | % Δ               | Median Sale    | Δ                     | \$/sqft | Δ                 | Median DOM   | Δ              | % Over            | Δ                 |
| Single Family Residence | 983 <div></div> | -0.8% <div></div> | \$447.01M | 2.2% <div></div>  | \$373,000      | \$-7,000 <div></div>  | \$229   | \$1 <div></div>   | 37           | 4 <div></div>  | -1.7% <div></div> | -0.1% <div></div> |
| Townhouse               | 106 <div></div> | 29.3% <div></div> | \$31.39M  | 19.8% <div></div> | \$278,000      | \$-9,000 <div></div>  | \$211   | \$-13 <div></div> | 27           | -1 <div></div> | -2.7% <div></div> | -1.2% <div></div> |
| Manufactured Home       | 67 <div></div>  | 15.5% <div></div> | \$15.95M  | 21.2% <div></div> | \$249,900      | \$14,900 <div></div>  | \$174   | \$23 <div></div>  | 21           | 3 <div></div>  | -3.2% <div></div> | -0.6% <div></div> |
| Condominium             | 57 <div></div>  | 14.0% <div></div> | \$10.01M  | 5.1% <div></div>  | \$155,000      | \$-10,000 <div></div> | \$188   | \$-20 <div></div> | 37           | 14 <div></div> | -3.0% <div></div> | -0.0% <div></div> |
| Mobile Home             | 8 <div></div>   | 0.0%              | \$1.21M   | 14.6% <div></div> | \$137,000      | \$9,000 <div></div>   | \$133   | \$37 <div></div>  | 65           | 43 <div></div> | -6.3% <div></div> | -1.0% <div></div> |

| Total SqFt       | # of Sales      | % Δ                | Volume    | % Δ                | Median Sale | Δ                     | \$/sqft | Δ                  | Median DOM | Δ               | % Over            | Δ                 |
|------------------|-----------------|--------------------|-----------|--------------------|-------------|-----------------------|---------|--------------------|------------|-----------------|-------------------|-------------------|
| <999 sqft        | 86 <div></div>  | 4.9% <div></div>   | \$14.94M  | -1.6% <div></div>  | \$178,500   | \$-1,500 <div></div>  | \$225   | \$-12 <div></div>  | 37         | 20 <div></div>  | -3.3% <div></div> | -1.0% <div></div> |
| \$1000-1499 sqft | 338 <div></div> | 7.3% <div></div>   | \$96.6M   | 7.8% <div></div>   | \$285,000   | \$-5,000 <div></div>  | \$221   | \$-1 <div></div>   | 25         | 2 <div></div>   | -1.8% <div></div> | -0.7% <div></div> |
| \$1500-1999 sqft | 386 <div></div> | 1.3% <div></div>   | \$141.15M | 0.1% <div></div>   | \$350,000   | \$-7,210 <div></div>  | \$212   | \$-2 <div></div>   | 37         | 1 <div></div>   | -1.6% <div></div> | 0.3% <div></div>  |
| 2000-2499 sqft   | 230 <div></div> | -3.0% <div></div>  | \$110.27M | -0.6% <div></div>  | \$455,000   | \$13,000 <div></div>  | \$217   | \$4 <div></div>    | 39         | -5 <div></div>  | -2.0% <div></div> | -0.3% <div></div> |
| 2500-2999 sqft   | 105 <div></div> | -2.8% <div></div>  | \$62.86M  | -6.3% <div></div>  | \$550,000   | \$-29,900 <div></div> | \$219   | \$-11 <div></div>  | 50         | 13 <div></div>  | -1.9% <div></div> | 0.1% <div></div>  |
| 3000-3999 sqft   | 63 <div></div>  | 26.0% <div></div>  | \$61.27M  | 39.6% <div></div>  | \$895,000   | \$80,000 <div></div>  | \$292   | \$25 <div></div>   | 61         | 42 <div></div>  | -2.7% <div></div> | -0.2% <div></div> |
| 4000-4999 sqft   | 8 <div></div>   | -38.5% <div></div> | \$10.61M  | -23.6% <div></div> | \$1,200,000 | \$300,000 <div></div> | \$307   | \$61 <div></div>   | 36         | 5 <div></div>   | -3.8% <div></div> | -2.3% <div></div> |
| 5000+ sqft       | 5 <div></div>   | 66.7% <div></div>  | \$7.87M   | 38.3% <div></div>  | \$1,180,000 | \$-1,158,000...       | \$210   | \$-117 <div></div> | 199        | 159 <div></div> | -9.5% <div></div> | 0.9% <div></div>  |

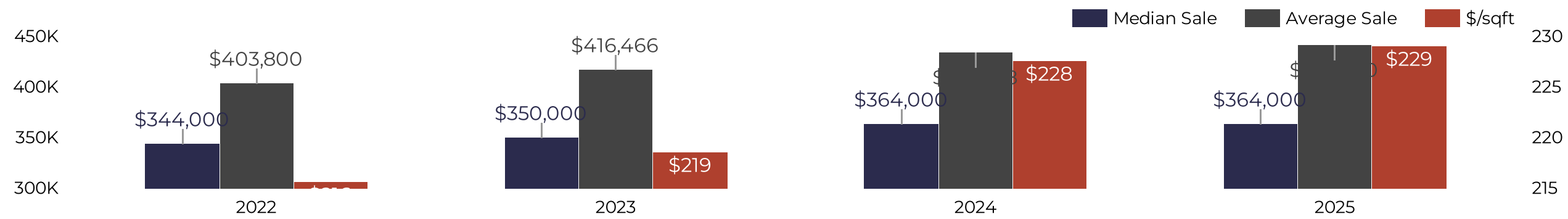
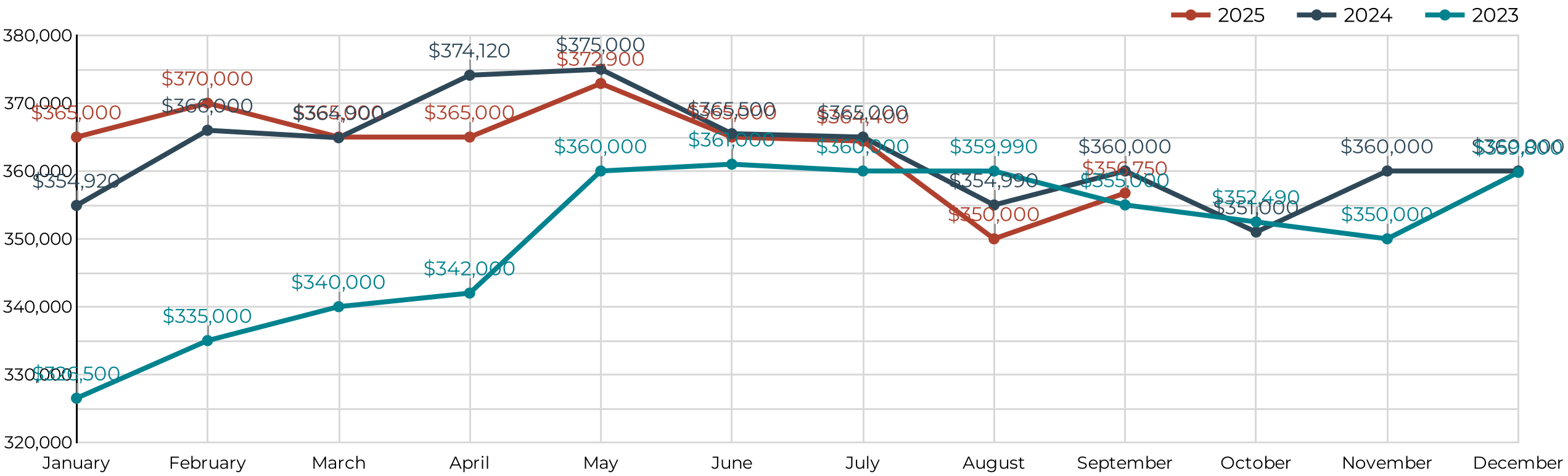
| Region                 | # of Sales ▾    | % Δ                | Volume   | % Δ                | Median Sale | Δ                      | \$/sqft | Δ                 | Median DOM | Δ                | % Over            | Δ                 |
|------------------------|-----------------|--------------------|----------|--------------------|-------------|------------------------|---------|-------------------|------------|------------------|-------------------|-------------------|
| Northwest              | 162 <div></div> | 14.9% <div></div>  | \$84.78M | 9.0% <div></div>   | \$435,000   | \$-45,000 <div></div>  | \$251   | \$-11 <div></div> | 37         | 18 <div></div>   | -2.2% <div></div> | -0.6% <div></div> |
| Central                | 126 <div></div> | 12.5% <div></div>  | \$41.98M | 7.0% <div></div>   | \$319,500   | \$14,500 <div></div>   | \$228   | \$-14 <div></div> | 27         | 12 <div></div>   | -2.3% <div></div> | -0.0% <div></div> |
| Upper Southeast        | 108 <div></div> | -6.9% <div></div>  | \$44.67M | -7.7% <div></div>  | \$383,800   | \$-14,200 <div></div>  | \$204   | \$-2 <div></div>  | 55         | 15 <div></div>   | -1.2% <div></div> | 0.1% <div></div>  |
| North                  | 96 <div></div>  | 28.0% <div></div>  | \$66.03M | 22.4% <div></div>  | \$585,000   | \$-14,000 <div></div>  | \$287   | \$-21 <div></div> | 34         | 9 <div></div>    | -3.4% <div></div> | -0.6% <div></div> |
| East                   | 88 <div></div>  | -6.4% <div></div>  | \$32.58M | 4.2% <div></div>   | \$325,000   | \$10,100 <div></div>   | \$209   | \$0 <div></div>   | 31         | 7 <div></div>    | -1.5% <div></div> | -0.2% <div></div> |
| Extended West          | 69 <div></div>  | -2.8% <div></div>  | \$24.65M | -8.5% <div></div>  | \$357,900   | \$-21,100 <div></div>  | \$198   | \$-6 <div></div>  | 33         | -7 <div></div>   | -1.3% <div></div> | -0.3% <div></div> |
| Southwest              | 61 <div></div>  | -3.2% <div></div>  | \$19.14M | -8.8% <div></div>  | \$312,000   | \$-14,500 <div></div>  | \$191   | \$-2 <div></div>  | 28         | -12 <div></div>  | -0.8% <div></div> | +0.0%...          |
| West                   | 60 <div></div>  | 0.0%               | \$23.59M | -2.3% <div></div>  | \$365,000   | \$-10,000 <div></div>  | \$235   | \$4 <div></div>   | 48         | 28 <div></div>   | -1.9% <div></div> | -0.3% <div></div> |
| South                  | 50 <div></div>  | -9.1% <div></div>  | \$14.09M | -12.1% <div></div> | \$280,000   | \$-15,000 <div></div>  | \$202   | \$-1 <div></div>  | 32         | -2 <div></div>   | -2.2% <div></div> | -1.4% <div></div> |
| Green Valley North     | 46 <div></div>  | -4.2% <div></div>  | \$15.79M | -10.5% <div></div> | \$315,000   | \$-40,990 <div></div>  | \$184   | \$-9 <div></div>  | 45         | -11 <div></div>  | -1.3% <div></div> | 0.4% <div></div>  |
| Northeast              | 45 <div></div>  | 15.4% <div></div>  | \$22.85M | 22.2% <div></div>  | \$369,000   | \$-66,000 <div></div>  | \$244   | \$13 <div></div>  | 20         | -14 <div></div>  | -2.6% <div></div> | -0.7% <div></div> |
| Green Valley Northwest | 43 <div></div>  | 10.3% <div></div>  | \$10.23M | -0.5% <div></div>  | \$249,000   | \$-6,000 <div></div>   | \$189   | \$-11 <div></div> | 25         | -7 <div></div>   | -1.9% <div></div> | -0.7% <div></div> |
| Southeast              | 41 <div></div>  | 10.8% <div></div>  | \$17.51M | 23.6% <div></div>  | \$370,540   | \$540 <div></div>      | \$204   | \$-5 <div></div>  | 51         | 11 <div></div>   | -1.3% <div></div> | -0.3% <div></div> |
| Upper Northwest        | 38 <div></div>  | -9.5% <div></div>  | \$18.32M | -16.9% <div></div> | \$437,500   | \$-82,500 <div></div>  | \$241   | \$-2 <div></div>  | 63         | 29 <div></div>   | -3.4% <div></div> | -1.0% <div></div> |
| Cochise                | 32 <div></div>  | -13.5% <div></div> | \$9.51M  | -7.9% <div></div>  | \$271,000   | \$31,000 <div></div>   | \$183   | \$18 <div></div>  | 51         | 12 <div></div>   | -2.0% <div></div> | 1.1% <div></div>  |
| Green Valley Northeast | 29 <div></div>  | 45.0% <div></div>  | \$11.36M | 28.3% <div></div>  | \$318,000   | \$-102,000 <div></div> | \$216   | \$-15 <div></div> | 35         | 7 <div></div>    | -1.6% <div></div> | 0.2% <div></div>  |
| Green Valley Southwest | 22 <div></div>  | 37.5% <div></div>  | \$9.49M  | 65.6% <div></div>  | \$420,000   | \$111,000 <div></div>  | \$225   | \$15 <div></div>  | 17         | -25 <div></div>  | -1.8% <div></div> | 0.6% <div></div>  |
| Benson/St. David       | 19 <div></div>  | 5.6% <div></div>   | \$5.2M   | 7.1% <div></div>   | \$269,990   | \$35,000 <div></div>   | \$166   | \$-0 <div></div>  | 8          | -38 <div></div>  | -3.3% <div></div> | 0.8% <div></div>  |
| SCC-Rio Rico East      | 17 <div></div>  | -26.1% <div></div> | \$4.96M  | -24.5% <div></div> | \$299,900   | \$29,900 <div></div>   | \$184   | \$16 <div></div>  | 60         | 20 <div></div>   | -1.4% <div></div> | 0.4% <div></div>  |
| Graham                 | 12 <div></div>  | -36.8% <div></div> | \$4.03M  | -35.8% <div></div> | \$299,000   | \$-1,000 <div></div>   | \$171   | \$-10 <div></div> | 13         | -13 <div></div>  | -2.5% <div></div> | -1.7% <div></div> |
| Extended Southwest     | 9 <div></div>   | 50.0% <div></div>  | \$2.45M  | 28.5% <div></div>  | \$240,000   | \$-45,000 <div></div>  | \$183   | \$20 <div></div>  | 47         | 16 <div></div>   | 0.5% <div></div>  | 3.9% <div></div>  |
| Pinal                  | 8 <div></div>   | -46.7% <div></div> | \$1.73M  | -49.8% <div></div> | \$214,623   | \$39,623 <div></div>   | \$165   | \$2 <div></div>   | 26         | -6 <div></div>   | -2.9% <div></div> | 0.1% <div></div>  |
| Extended Northwest     | 7 <div></div>   | -30.0% <div></div> | \$2M     | -34.4% <div></div> | \$288,000   | \$-15,990 <div></div>  | \$183   | \$3 <div></div>   | 16         | -10 <div></div>  | -0.4% <div></div> | 0.5% <div></div>  |
| Extended Northeast     | 6 <div></div>   | 200.0% <div></div> | \$3.55M  | 492.3% <div></div> | \$585,000   | \$401,500 <div></div>  | \$421   | \$-59 <div></div> | 74         | 68 <div></div>   | -6.2% <div></div> | -5.0% <div></div> |
| SCC-Tubac East         | 5 <div></div>   | 150.0% <div></div> | \$2.61M  | 130.5% <div></div> | \$545,000   | \$-15,000 <div></div>  | \$250   | \$-31 <div></div> | 224        | 221 <div></div>  | -3.8% <div></div> | -0.6% <div></div> |
| SCC-Rio Rico West      | 3 <div></div>   | 50.0% <div></div>  | \$1.05M  | 50.8% <div></div>  | \$318,000   | \$19,000 <div></div>   | \$178   | \$-7 <div></div>  | 17         | 12 <div></div>   | -0.7% <div></div> | -1.4% <div></div> |
| Green Valley Southeast | 3 <div></div>   | -70.0% <div></div> | \$1.46M  | -67.6% <div></div> | \$355,000   | \$-70,000 <div></div>  | \$239   | \$2 <div></div>   | 218        | 138 <div></div>  | -2.0% <div></div> | 2.1% <div></div>  |
| SCC-Sonoita            | 3 <div></div>   | 50.0% <div></div>  | \$1.47M  | -5.8% <div></div>  | \$475,000   | \$-110,000 <div></div> | \$247   | \$-89 <div></div> | 59         | 52 <div></div>   | -0.4% <div></div> | 0.4% <div></div>  |
| Maricopa               | 3 <div></div>   | -                  | \$1.61M  | -                  | \$472,300   | -                      | \$316   | -                 | 51         | -                | 5.6% <div></div>  | -                 |
| SCC-Patagonia          | 3 <div></div>   | -                  | \$3.91M  | -                  | \$500,000   | -                      | \$250   | -                 | 158        | -                | -4.8% <div></div> | -                 |
| SCC-Nogales West       | 2 <div></div>   | 0.0%               | \$644.9K | 5.2% <div></div>   | \$254,900   | \$159,900 <div></div>  | \$169   | \$50 <div></div>  | 3          | -1 <div></div>   | 1.0% <div></div>  | 14.6% <div></div> |
| Navajo                 | 2 <div></div>   | -60.0% <div></div> | \$567K   | -76.8% <div></div> | \$192,000   | \$-293,000 <div></div> | \$241   | \$-6 <div></div>  | 1          | -39 <div></div>  | -1.8% <div></div> | 0.2% <div></div>  |
| SCC-Nogales East       | 2 <div></div>   | -33.3% <div></div> | \$1.03M  | 35.4% <div></div>  | \$230,000   | \$-73,000 <div></div>  | \$169   | \$30 <div></div>  | 10         | -163 <div></div> | -4.6% <div></div> | -0.5% <div></div> |

September 2025



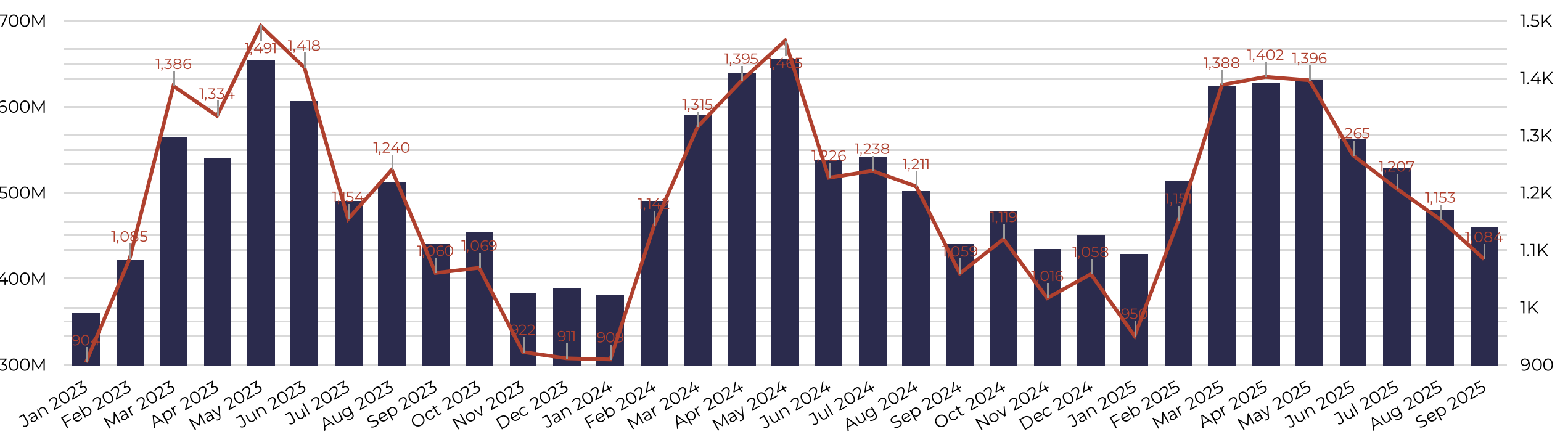
Market Pricing

Use this data to see how the cost of real estate has changed in this area over the last 3 years.



Market Activity

Use this data to see changes in total sales activity in this market over the past 3 years.









Data Tables

Use this report to gather monthly stats for these 6 top market indicators. Heat-mapped zones will show whether your market is in a particularly hot or cool period compared to previous years.

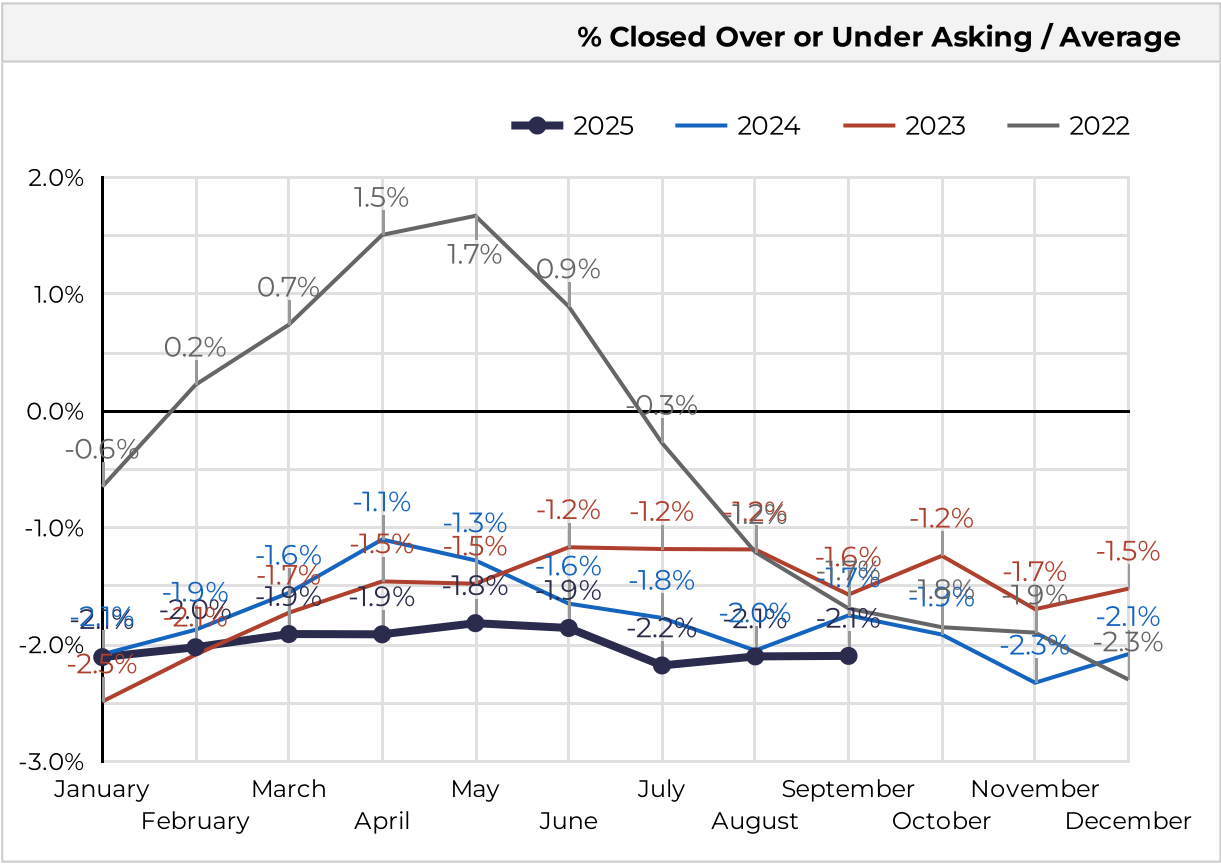
| # of Sales / Count |       |       |       |       |
|--------------------|-------|-------|-------|-------|
| Month              | 2022  | 2023  | 2024  | 2025  |
| January            | 1,400 | 904   | 909   | 950   |
| February           | 1,480 | 1,085 | 1,142 | 1,151 |
| March              | 1,879 | 1,386 | 1,315 | 1,388 |
| April              | 1,696 | 1,334 | 1,395 | 1,402 |
| May                | 1,811 | 1,491 | 1,465 | 1,396 |
| June               | 1,575 | 1,418 | 1,226 | 1,265 |
| July               | 1,324 | 1,154 | 1,238 | 1,207 |
| August             | 1,378 | 1,240 | 1,211 | 1,153 |
| September          | 1,304 | 1,060 | 1,059 | 1,084 |
| October            | 1,062 | 1,069 | 1,119 | -     |
| November           | 932   | 922   | 1,016 | -     |
| December           | 982   | 911   | 1,058 | -     |

| Sale Price / Median |           |           |           |           |
|---------------------|-----------|-----------|-----------|-----------|
| Month               | 2022      | 2023      | 2024      | 2025      |
| January             | \$315,000 | \$326,500 | \$354,920 | \$365,000 |
| February            | \$330,000 | \$335,000 | \$366,000 | \$370,000 |
| March               | \$338,900 | \$340,000 | \$364,900 | \$365,000 |
| April               | \$350,000 | \$342,000 | \$374,120 | \$365,000 |
| May                 | \$352,225 | \$360,000 | \$375,000 | \$372,900 |
| June                | \$360,000 | \$361,000 | \$365,500 | \$365,000 |
| July                | \$355,000 | \$360,000 | \$365,000 | \$364,400 |
| August              | \$342,500 | \$359,990 | \$354,990 | \$350,000 |
| September           | \$346,000 | \$355,000 | \$360,000 | \$356,750 |
| October             | \$338,000 | \$352,490 | \$351,000 | -         |
| November            | \$342,500 | \$350,000 | \$360,000 | -         |
| December            | \$330,000 | \$359,800 | \$360,000 | -         |

| Days on Market / Median |      |      |      |      |
|-------------------------|------|------|------|------|
| Month                   | 2022 | 2023 | 2024 | 2025 |
| January                 | 10   | 32   | 26   | 34   |
| February                | 7    | 30   | 30   | 34   |
| March                   | 6    | 19   | 21   | 30   |
| April                   | 5    | 17   | 21   | 31   |
| May                     | 5    | 15   | 20   | 27   |
| June                    | 6    | 14   | 21   | 35   |
| July                    | 7    | 13   | 27   | 36   |
| August                  | 11   | 13   | 27   | 38   |
| September               | 16   | 15   | 31   | 36   |
| October                 | 17   | 17   | 27   | -    |
| November                | 21   | 17   | 32   | -    |
| December                | 29   | 26   | 36   | -    |

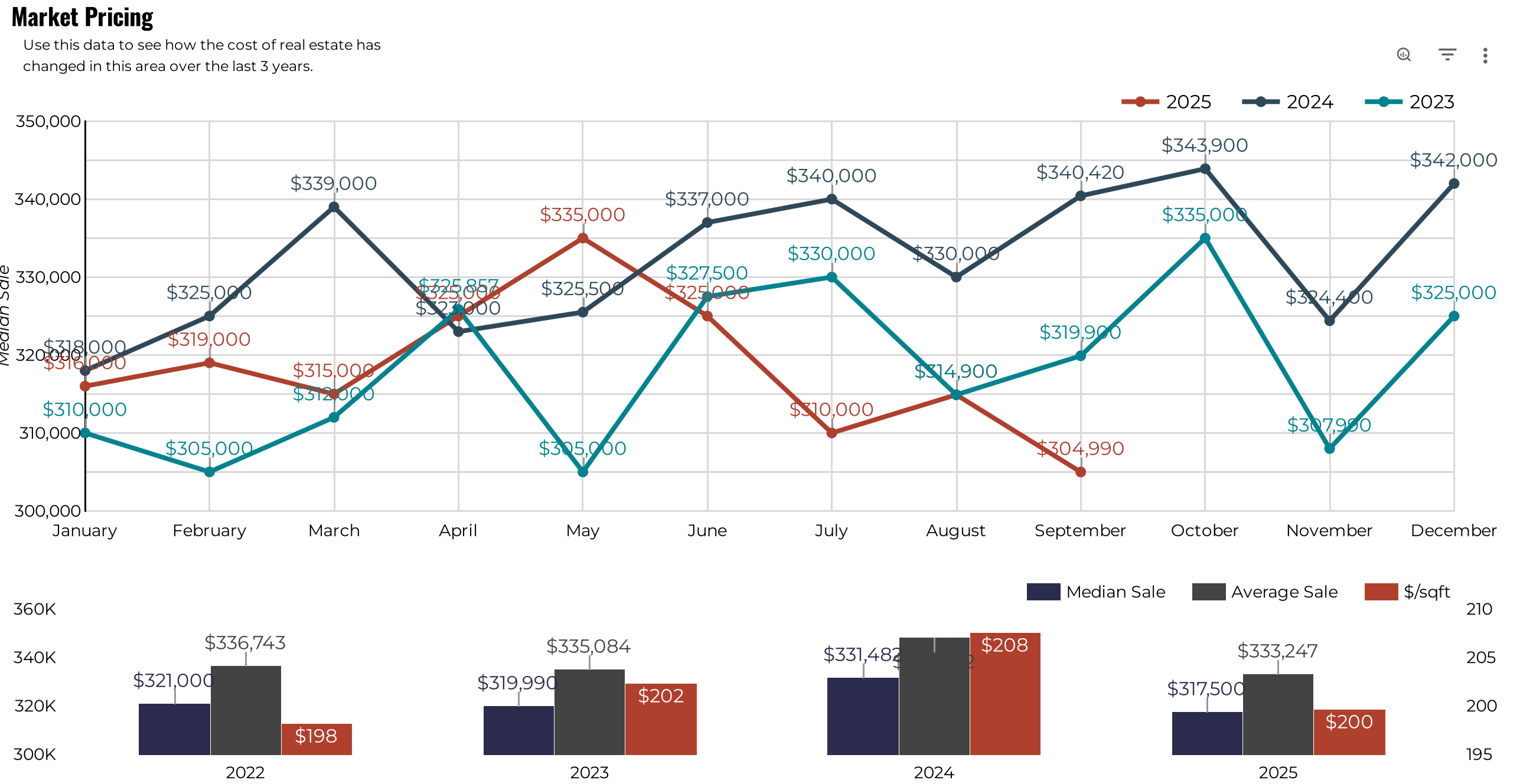
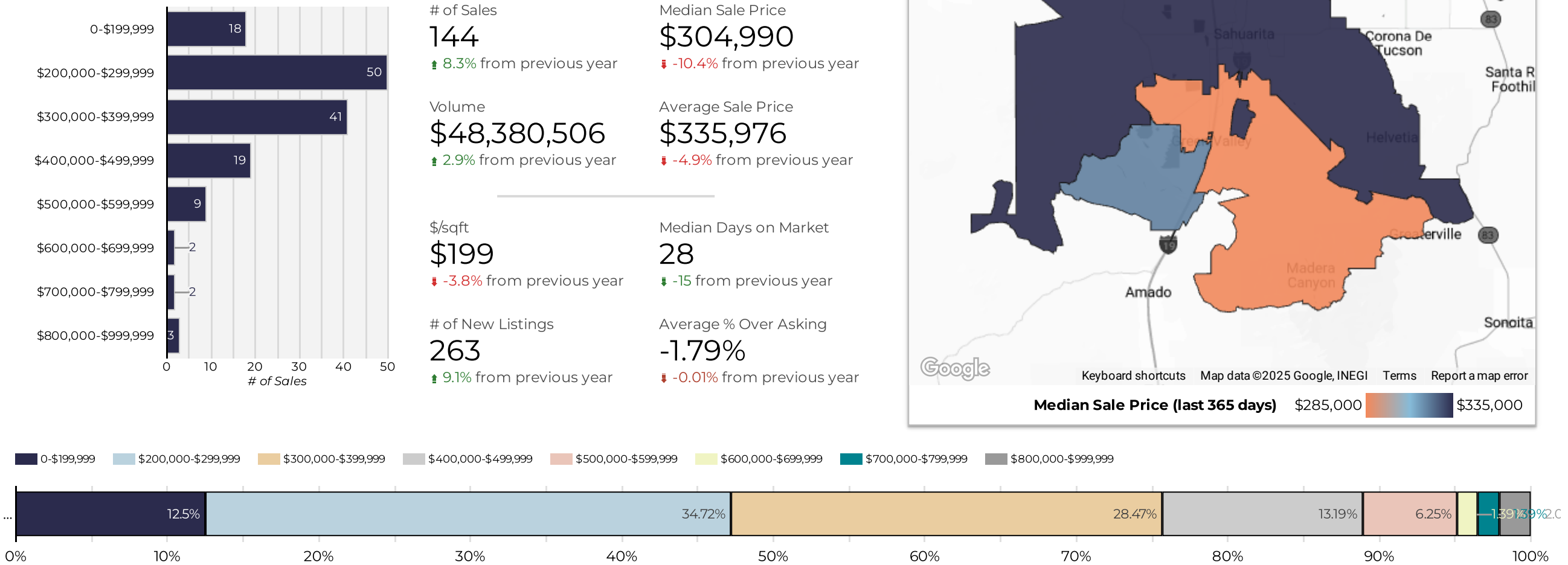
| New Listings / Count |       |       |       |       |
|----------------------|-------|-------|-------|-------|
| Month                | 2022  | 2023  | 2024  | 2025  |
| January              | 1,733 | 1,557 | 1,740 | 2,238 |
| February             | 1,707 | 1,392 | 1,730 | 1,948 |
| March                | 1,920 | 1,622 | 1,855 | 2,133 |
| April                | 2,062 | 1,440 | 1,805 | 2,150 |
| May                  | 1,947 | 1,616 | 2,001 | 2,000 |
| June                 | 2,214 | 1,481 | 1,728 | 1,712 |
| July                 | 2,069 | 1,535 | 1,663 | 1,671 |
| August               | 1,936 | 1,549 | 1,767 | 1,711 |
| September            | 1,776 | 1,584 | 1,782 | 1,869 |
| October              | 1,558 | 1,616 | 1,867 | -     |
| November             | 1,294 | 1,375 | 1,576 | -     |
| December             | 1,044 | 1,073 | 1,200 | -     |

| New Pending / Count |       |       |       |       |
|---------------------|-------|-------|-------|-------|
| Month               | 2022  | 2023  | 2024  | 2025  |
| January             | 1,575 | 1,042 | 1,034 | 1,077 |
| February            | 1,659 | 1,224 | 1,201 | 1,209 |
| March               | 1,830 | 1,424 | 1,382 | 1,459 |
| April               | 1,703 | 1,388 | 1,388 | 1,412 |
| May                 | 1,719 | 1,425 | 1,366 | 1,313 |
| June                | 1,421 | 1,322 | 1,218 | 1,222 |
| July                | 1,270 | 1,153 | 1,222 | 1,170 |
| August              | 1,369 | 1,182 | 1,154 | 1,164 |
| September           | 1,169 | 1,079 | 1,055 | 1,104 |
| October             | 1,057 | 1,048 | 1,160 | -     |
| November            | 918   | 937   | 977   | -     |
| December            | 888   | 859   | 998   | -     |





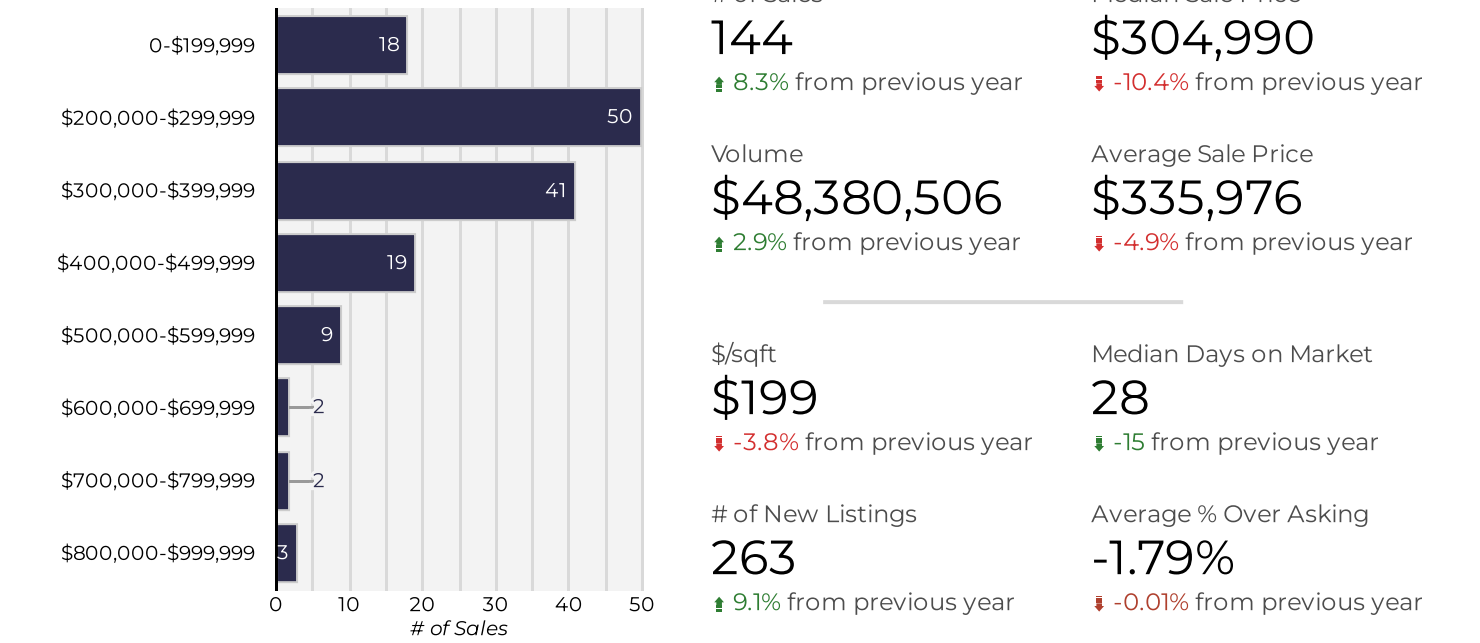
September  
2025



Green Valley Sahuarita Association of Realtors : **Buyer Demand**

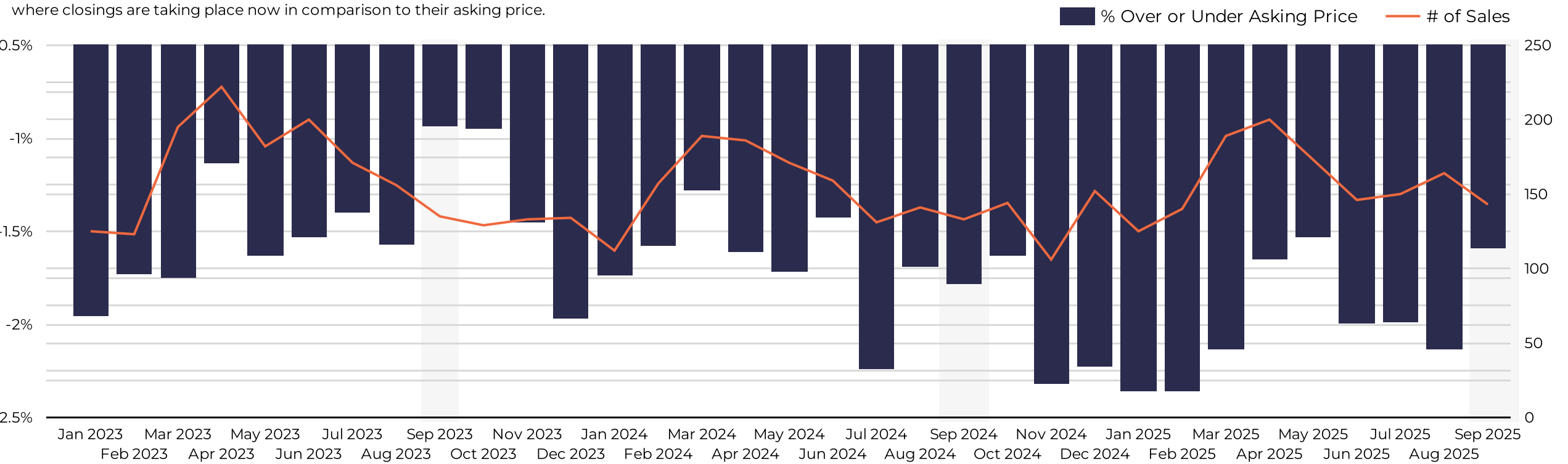
All data is updated in realtime in accordance with content from MLSSAZ.  
This report provides a snapshot of the market as taken on: Oct 6, 2025

September 2025



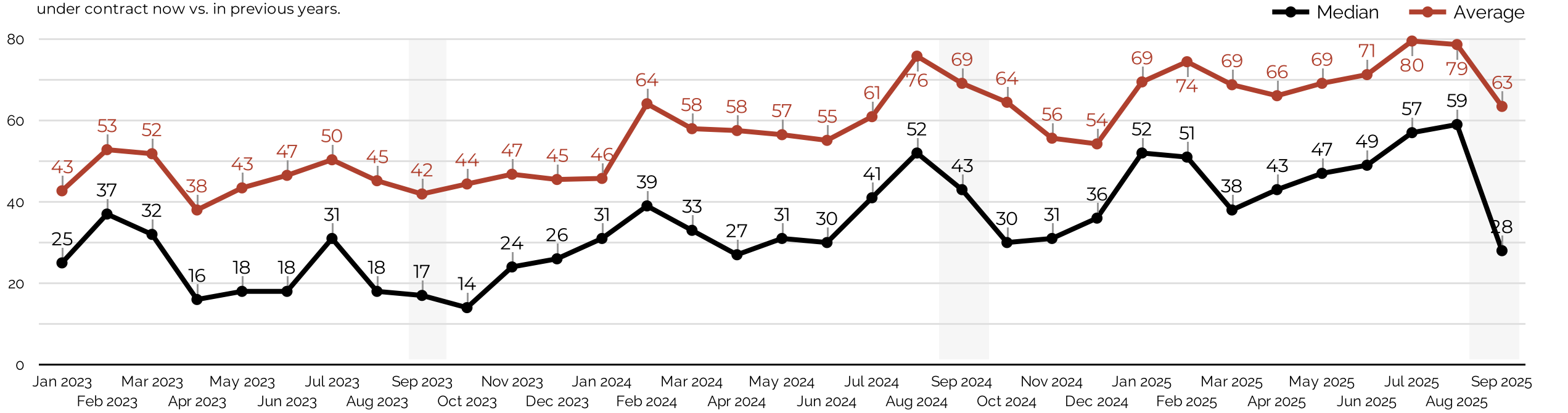
Buyer Demand

Explore the seasonality of competitive bidding in this area and understand where closings are taking place now in comparison to their asking price.



Days on Market

This graphic will help to show how fast listings are going under contract now vs. in previous years.



Buyer Demand by Price Range

Each price range typically attracts competing buyers differently. Use this data to see which price points are seeing the most competitive bidding.

| Sold Price          | # of Sales | % Δ                   | DOM (median) | Δ                  | % Closed Over or Under Asking | Δ                     |
|---------------------|------------|-----------------------|--------------|--------------------|-------------------------------|-----------------------|
| 0-\$199,999         | 18         | 38.5% <span>↑</span>  | 25           | -37 <span>↓</span> | -4.38%                        | -1.92% <span>↓</span> |
| \$200,000-\$299,999 | 50         | 61.3% <span>↑</span>  | 24           | -6 <span>↓</span>  | -1.60%                        | -0.53% <span>↓</span> |
| \$300,000-\$399,999 | 41         | -24.1% <span>↓</span> | 30           | -22 <span>↓</span> | -1.24%                        | 0.55% <span>↑</span>  |
| \$400,000-\$499,999 | 19         | 0.0%                  | 72           | 30 <span>↑</span>  | -1.42%                        | 0.56% <span>↑</span>  |
| \$500,000-\$599,999 | 9          | 28.6% <span>↑</span>  | 7            | -35 <span>↓</span> | -1.11%                        | 1.10% <span>↑</span>  |
| \$600,000-\$699,999 | 2          | -66.7% <span>↓</span> | 0            | -21 <span>↓</span> | -2.55%                        | -0.25% <span>↓</span> |
| \$700,000-\$799,999 | 2          | 100.0% <span>↑</span> | 182          | 90 <span>↑</span>  | -3.32%                        | 0.48% <span>↑</span>  |
| \$800,000-\$999,999 | 3          | 50.0% <span>↑</span>  | 103          | 92 <span>↑</span>  | 0.24%                         | 2.68% <span>↑</span>  |

MLS of Southern Arizona®

Green Valley Sahuarita Association of Realtors: Inventory

All data is updated in realtime in accordance with content from MLSSAZ.

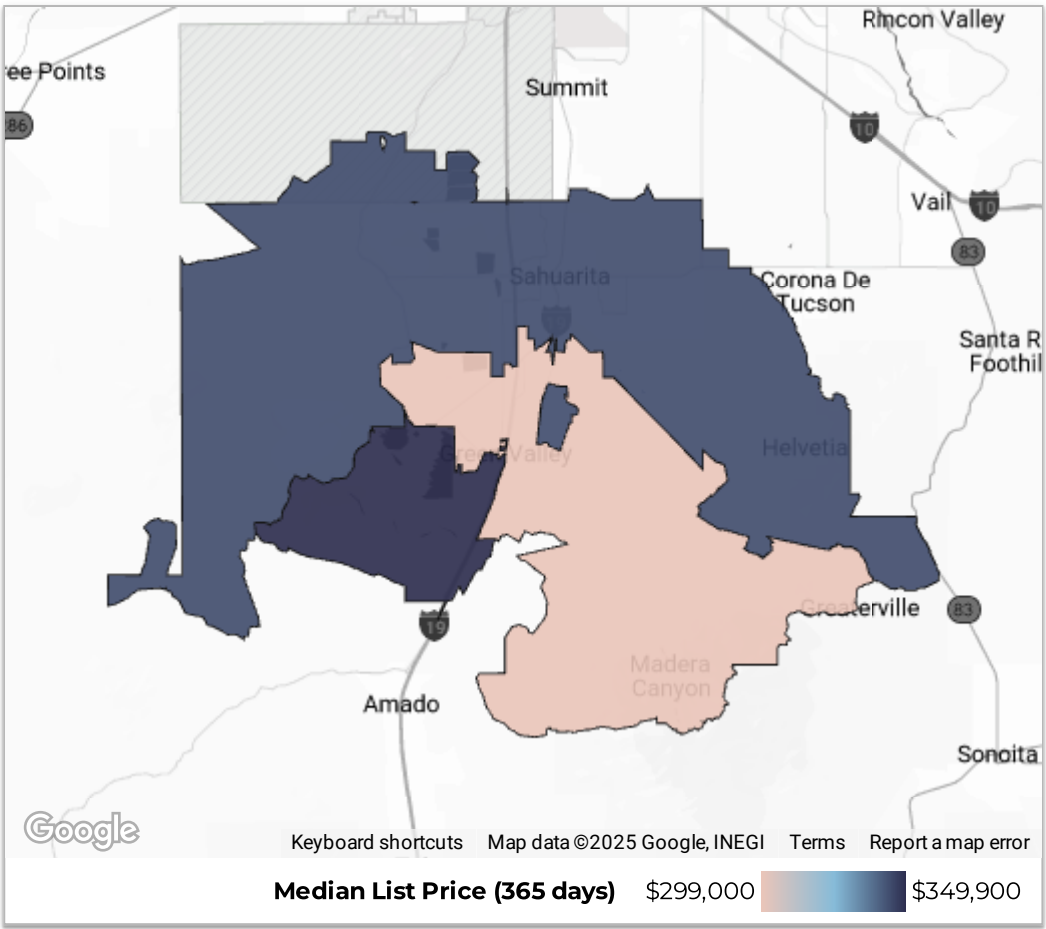
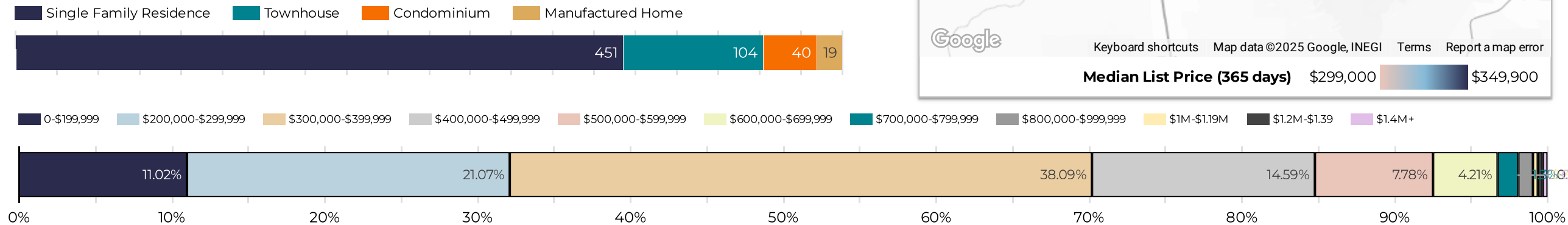
This report provides a snapshot of the market as taken on: Oct 6, 2025

September 2025

2023

|                            |     |                  | Average | #                       |            |     |
|----------------------------|-----|------------------|---------|-------------------------|------------|-----|
| # of New Listings (Supply) | 263 | Months of Supply | 4.28    | Single Family Residence | \$429,821  | 451 |
|                            |     |                  |         |                         |            |     |
| # of New Pendings (Demand) | 149 | Active Listings  | 617     | Townhouse               | \$275,703  | 104 |
|                            |     |                  |         |                         |            |     |
|                            |     | Pending Listings | 70      | Condominium             | \$138,671  | 40  |
|                            |     |                  |         |                         |            |     |
|                            |     |                  |         | Manufactured Home       | \$204,747  | 19  |
|                            |     |                  |         |                         |            |     |
|                            |     |                  |         | Mobile Home             | \$150,833  | 3   |
|                            |     |                  |         |                         |            |     |
| Grand total                |     |                  |         |                         | \$376,6... | 617 |

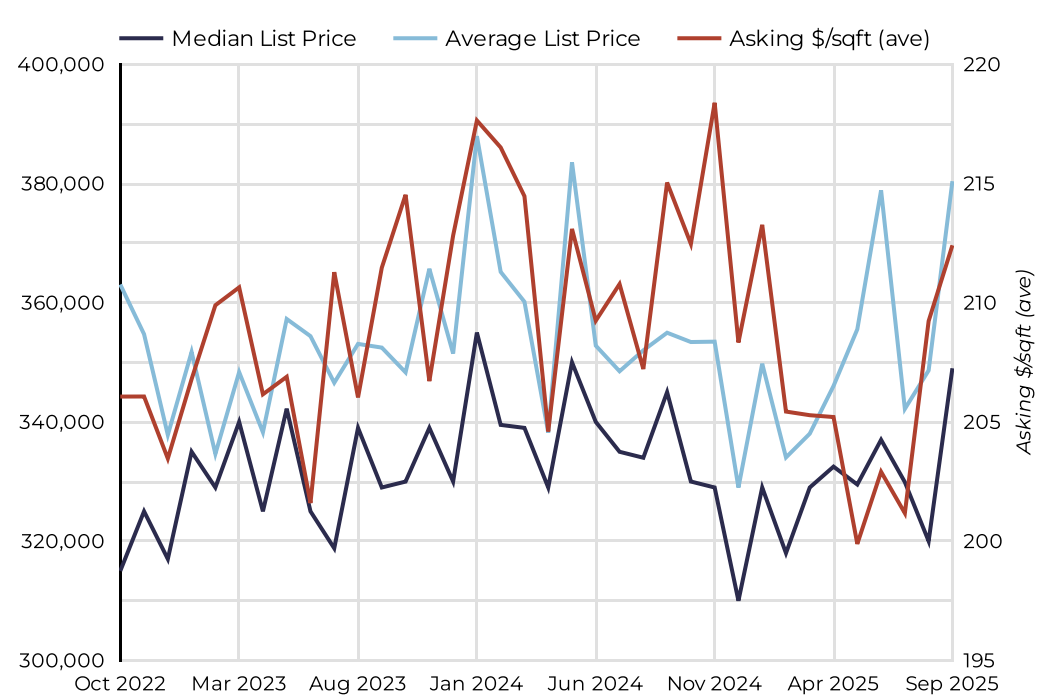
Active Listings



Months of Supply By Price Range

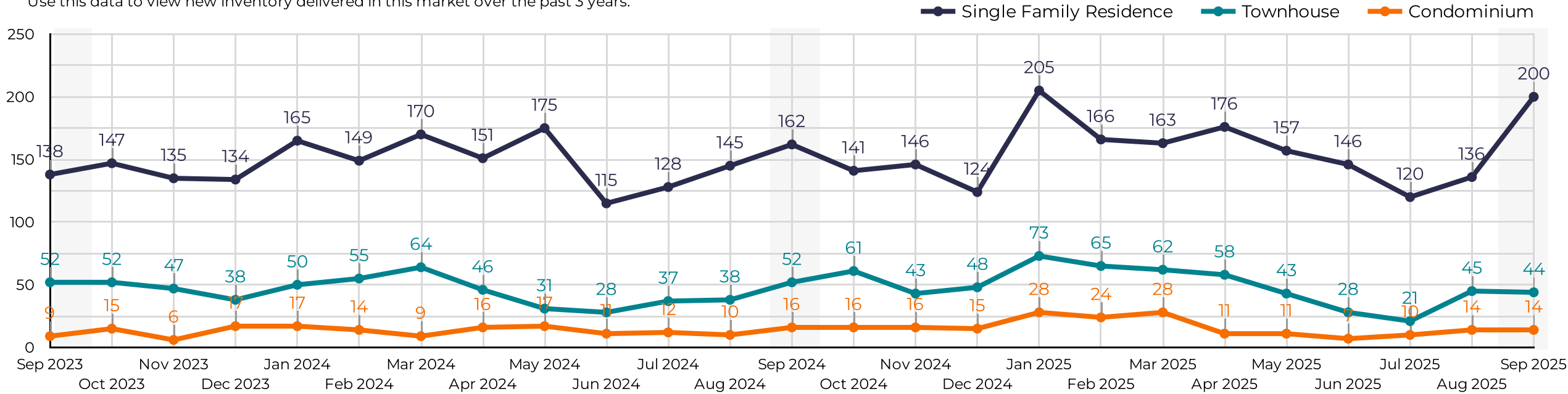
| Asking Price        | Months of Supply | Active | # of Sales Last Month |
|---------------------|------------------|--------|-----------------------|
| 0-\$199,999         | 3.78             | 68     | 18                    |
| \$200,000-\$299,999 | 2.60             | 130    | 50                    |
| \$300,000-\$399,999 | 5.73             | 235    | 41                    |
| \$400,000-\$499,999 | 5.00             | 90     | 18                    |
| \$500,000-\$599,999 | 5.33             | 48     | 9                     |
| \$600,000-\$699,999 | 8.67             | 26     | 3                     |
| \$700,000-\$799,999 | 8.00             | 8      | 1                     |
| \$800,000-\$999,999 | 1.50             | 6      | 4                     |
| Grand total         | 4.24             | 611    | 144                   |

Asking Prices



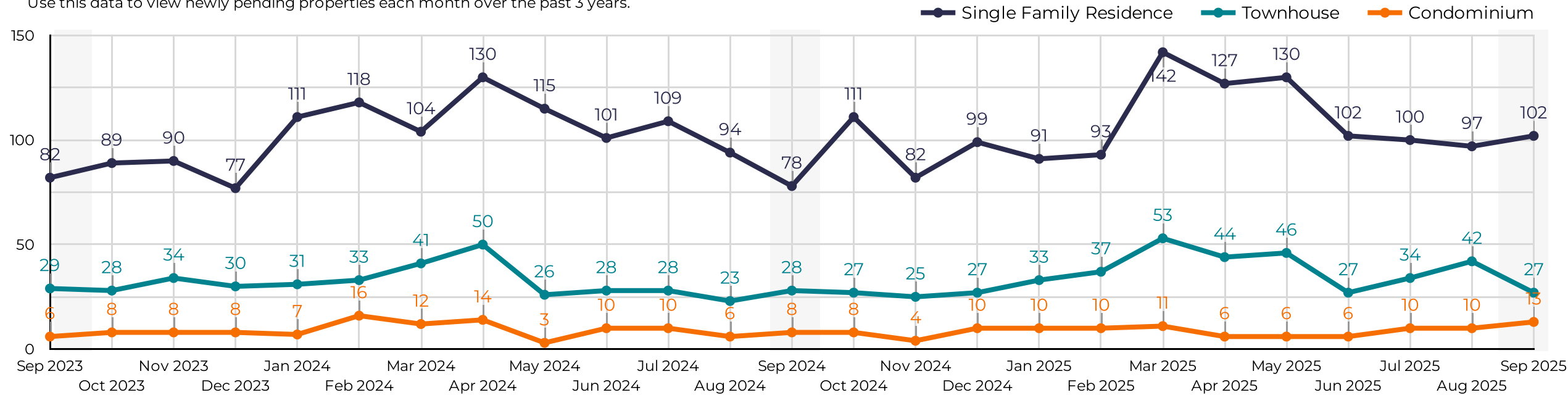
New Listings

Use this data to view new inventory delivered in this market over the past 3 years.



New Pendings

Use this data to view newly pending properties each month over the past 3 years.



Data Tables

Use this report to gather monthly stats for these 6 top market indicators. Heat-mapped zones will show whether your market is in a particularly hot or cool period compared to previous years.

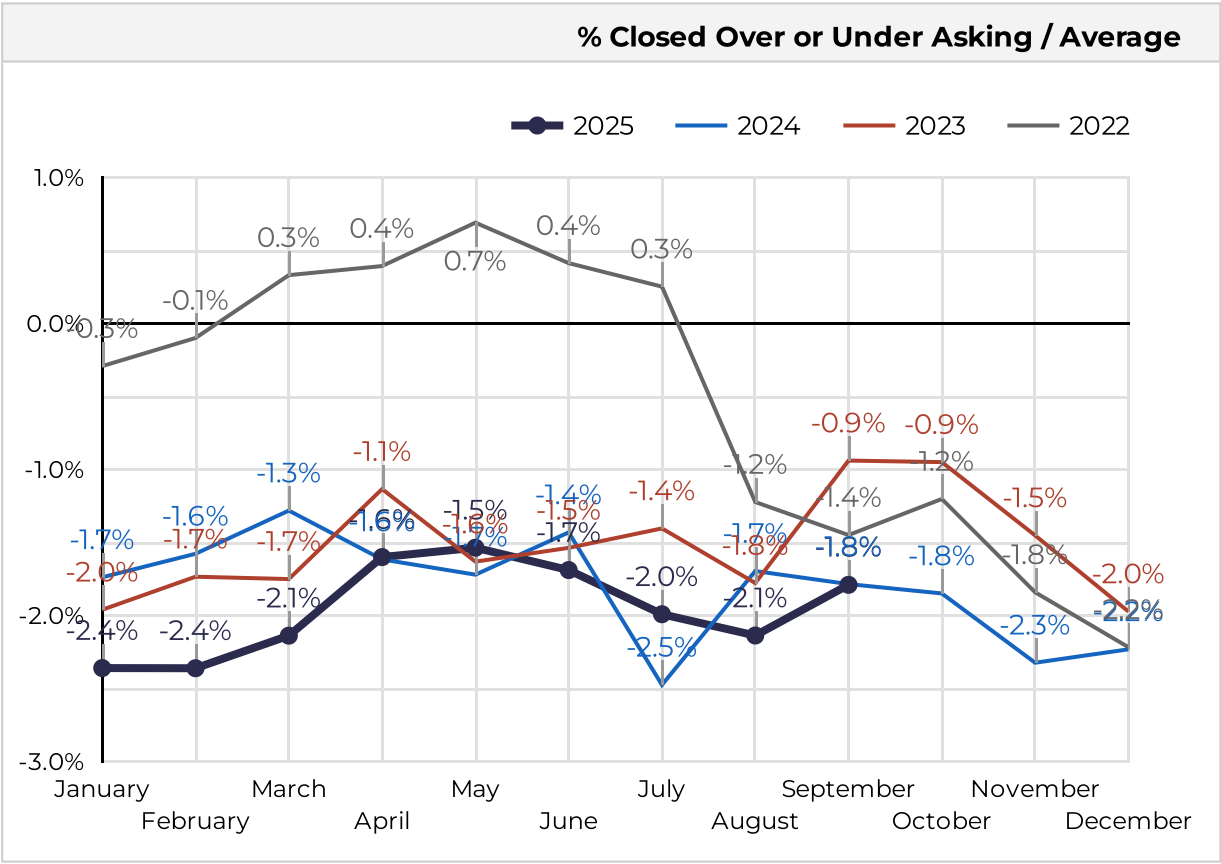
| # of Sales / Count |      |      |      |      |
|--------------------|------|------|------|------|
| Month              | 2022 | 2023 | 2024 | 2025 |
| January            | 191  | 125  | 112  | 125  |
| February           | 196  | 123  | 157  | 140  |
| March              | 255  | 195  | 189  | 189  |
| April              | 261  | 222  | 186  | 202  |
| May                | 220  | 182  | 171  | 173  |
| June               | 189  | 200  | 159  | 147  |
| July               | 160  | 171  | 132  | 150  |
| August             | 148  | 157  | 141  | 164  |
| September          | 127  | 135  | 133  | 144  |
| October            | 146  | 129  | 145  | -    |
| November           | 109  | 133  | 106  | -    |
| December           | 125  | 134  | 152  | -    |

| Sale Price / Median |           |           |           |           |
|---------------------|-----------|-----------|-----------|-----------|
| Month               | 2022      | 2023      | 2024      | 2025      |
| January             | \$305,000 | \$310,000 | \$318,000 | \$316,000 |
| February            | \$312,500 | \$305,000 | \$325,000 | \$319,000 |
| March               | \$305,000 | \$312,000 | \$339,000 | \$315,000 |
| April               | \$320,000 | \$325,857 | \$323,000 | \$325,000 |
| May                 | \$333,000 | \$305,000 | \$325,500 | \$335,000 |
| June                | \$347,000 | \$327,500 | \$337,000 | \$325,000 |
| July                | \$322,000 | \$330,000 | \$340,000 | \$310,000 |
| August              | \$350,000 | \$314,900 | \$330,000 | \$314,900 |
| September           | \$330,000 | \$319,900 | \$340,420 | \$304,990 |
| October             | \$300,000 | \$335,000 | \$343,900 | -         |
| November            | \$302,000 | \$307,990 | \$324,400 | -         |
| December            | \$342,000 | \$325,000 | \$342,000 | -         |

| Days on Market / Median |      |      |      |      |
|-------------------------|------|------|------|------|
| Month                   | 2022 | 2023 | 2024 | 2025 |
| January                 | 7    | 25   | 31   | 52   |
| February                | 6    | 37   | 39   | 51   |
| March                   | 6    | 32   | 33   | 38   |
| April                   | 5    | 16   | 27   | 43   |
| May                     | 6    | 18   | 31   | 47   |
| June                    | 8    | 18   | 30   | 49   |
| July                    | 7    | 31   | 41   | 57   |
| August                  | 10   | 18   | 52   | 59   |
| September               | 15   | 17   | 43   | 28   |
| October                 | 15   | 14   | 30   | -    |
| November                | 15   | 24   | 31   | -    |
| December                | 25   | 26   | 36   | -    |

| New Listings / Count |      |      |      |      |
|----------------------|------|------|------|------|
| Month                | 2022 | 2023 | 2024 | 2025 |
| January              | 245  | 221  | 239  | 316  |
| February             | 241  | 216  | 228  | 260  |
| March                | 251  | 231  | 250  | 260  |
| April                | 225  | 203  | 224  | 254  |
| May                  | 237  | 206  | 227  | 220  |
| June                 | 210  | 168  | 155  | 188  |
| July                 | 182  | 175  | 183  | 161  |
| August               | 186  | 191  | 205  | 202  |
| September            | 208  | 203  | 241  | 263  |
| October              | 182  | 219  | 224  | -    |
| November             | 167  | 193  | 210  | -    |
| December             | 116  | 193  | 195  | -    |

| New Pending / Count |      |      |      |      |
|---------------------|------|------|------|------|
| Month               | 2022 | 2023 | 2024 | 2025 |
| January             | 214  | 133  | 153  | 138  |
| February            | 203  | 142  | 173  | 146  |
| March               | 264  | 218  | 164  | 212  |
| April               | 262  | 196  | 201  | 185  |
| May                 | 195  | 195  | 152  | 184  |
| June                | 184  | 185  | 146  | 139  |
| July                | 159  | 169  | 151  | 150  |
| August              | 129  | 152  | 125  | 151  |
| September           | 131  | 122  | 120  | 149  |
| October             | 136  | 129  | 152  | -    |
| November            | 111  | 136  | 112  | -    |
| December            | 117  | 119  | 140  | -    |



Sep 2025

vs. last year

Use this table to compare segments of the market year-over-year in your selected area on a range of metrics.

| Market Activity         |                                                                                      |          |          |         | Market Pricing |             |         |         | Buyer Demand |       |                                                                                           |         |
|-------------------------|--------------------------------------------------------------------------------------|----------|----------|---------|----------------|-------------|---------|---------|--------------|-------|-------------------------------------------------------------------------------------------|---------|
| Property Type           | # of Sales ▾                                                                         | % Δ      | Volume   | % Δ     | Median Sale    | Δ           | \$/sqft | Δ       | Median DOM   | Δ     | % Over                                                                                    | Δ       |
| Single Family Residence | 99  | 7.6% ↑   | \$38.41M | 2.6% ↑  | \$335,000      | \$-34,990 ↓ | \$207   | \$-5 ↓  | 35           | -11 ↓ | -1.4%  | 0.5% ↑  |
| Townhouse               | 30  | 7.1% ↑   | \$7.84M  | 3.4% ↑  | \$249,000      | \$-23,000 ↓ | \$189   | \$-13 ↓ | 24           | -13 ↓ | -2.7%  | -1.6% ↓ |
| Condominium             | 10  | 25.0% ↑  | \$1.2M   | 18.0% ↑ | \$116,000      | \$0         | \$179   | \$-5 ↓  | 77           | 40 ↑  | -1.1%  | 1.2% ↑  |
| Manufactured Home       | 4   | -20.0% ↓ | \$876K   | -9.3% ↓ | \$215,000      | \$21,000 ↑  | \$160   | \$-13 ↓ | 8            | -5 ↓  | 0.3%   | 2.6% ↑  |

| Total SqFt       | # of Sales                                                                             | % Δ      | Volume   | % Δ      | Median Sale | Δ           | \$/sqft | Δ       | Median DOM | Δ     | % Over                                                                                      | Δ       |
|------------------|----------------------------------------------------------------------------------------|----------|----------|----------|-------------|-------------|---------|---------|------------|-------|---------------------------------------------------------------------------------------------|---------|
| <999 sqft        | 13    | 18.2% ↑  | \$1.68M  | 3.7% ↑   | \$117,500   | \$-22,400 ↓ | \$190   | \$-22 ↓ | 29         | -33 ↓ | -2.0%    | -1.1% ↓ |
| \$1000-1499 sqft | 42  | 23.5% ↑  | \$10.73M | 19.3% ↑  | \$257,500   | \$2,500 ↑   | \$201   | \$-5 ↓  | 16         | -5 ↓  | -1.9%  | -0.9% ↓ |
| \$1500-1999 sqft | 49  | -7.5% ↓  | \$17.12M | -10.2% ↓ | \$325,000   | \$-25,990 ↓ | \$202   | \$-7 ↓  | 44         | -4 ↓  | -1.5%  | 0.6% ↑  |
| 2000-2499 sqft   | 24  | 9.1% ↑   | \$9.8M   | 1.3% ↑   | \$368,990   | \$-13,010 ↓ | \$190   | \$-7 ↓  | 26         | -33 ↓ | -0.9%  | 1.0% ↑  |
| 2500-2999 sqft   | 12  | 50.0% ↑  | \$6.73M  | 53.7% ↑  | \$481,970   | \$1,970 ↑   | \$207   | \$-2 ↓  | 72         | 51 ↑  | -1.7%  | 0.5% ↑  |
| 3000-3999 sqft   | 3   | -40.0% ↓ | \$2.27M  | -30.8% ↓ | \$790,000   | \$140,000 ↑ | \$239   | \$34 ↑  | 182        | 128 ↑ | -2.3%  | 2.0% ↑  |

| Region                 | # of Sales ▾                                                                           | % Δ      | Volume   | % Δ      | Median Sale | Δ            | \$/sqft | Δ       | Median DOM | Δ     | % Over                                                                                      | Δ       |
|------------------------|----------------------------------------------------------------------------------------|----------|----------|----------|-------------|--------------|---------|---------|------------|-------|---------------------------------------------------------------------------------------------|---------|
| Green Valley North     | 46  | -4.2% ↓  | \$15.79M | -10.5% ↓ | \$315,000   | \$-40,990 ↓  | \$184   | \$-9 ↓  | 45         | -11 ↓ | -1.3%  | 0.4% ↑  |
| Green Valley Northwest | 43  | 10.3% ↑  | \$10.23M | -0.5% ↓  | \$249,000   | \$-6,000 ↓   | \$189   | \$-11 ↓ | 25         | -7 ↓  | -1.9%  | -0.7% ↓ |
| Green Valley Northeast | 29  | 45.0% ↑  | \$11.36M | 28.3% ↑  | \$318,000   | \$-102,000 ↓ | \$216   | \$-15 ↓ | 35         | 7 ↑   | -1.6%  | 0.2% ↑  |
| Green Valley Southwest | 22  | 37.5% ↑  | \$9.49M  | 65.6% ↑  | \$420,000   | \$111,000 ↑  | \$225   | \$15 ↑  | 17         | -25 ↓ | -1.8%  | 0.6% ↑  |
| Green Valley Southeast | 3   | -70.0% ↓ | \$1.46M  | -67.6% ↓ | \$355,000   | \$-70,000 ↓  | \$239   | \$2 ↑   | 218        | 138 ↑ | -2.0%  | 2.1% ↑  |